

LuxInsight

LUXURY HOUSING MARKET REPORT

Luxury Summary
March 2024



LONG & FOSTER®
REAL ESTATE

Long & Foster's All-Inclusive Services

Real Estate | Mortgage | Home Inspection | Title | Insurance | Moving | Property Management | Vacation Rentals | Relocation

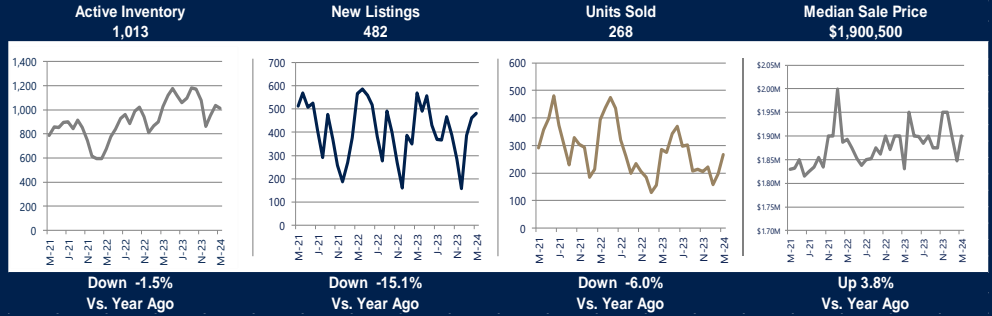
Global Partnerships

Forbes Global Properties | Leading Real Estate Companies of the World® | Luxury Portfolio International | Who's Who in Luxury Real Estate

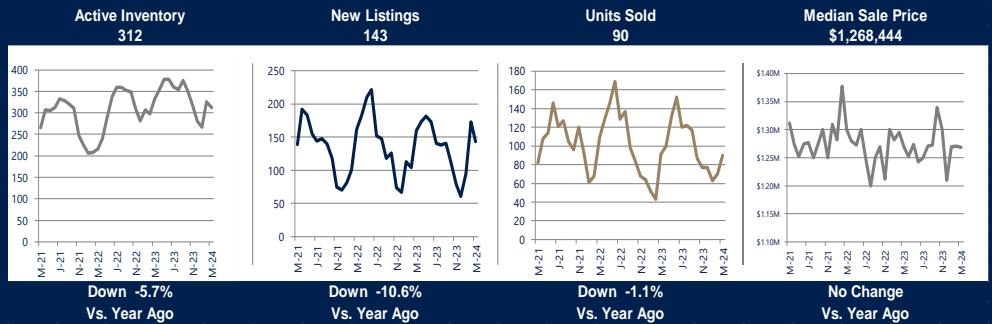


Luxury Market Highlights 'At A Glance' - March 2024

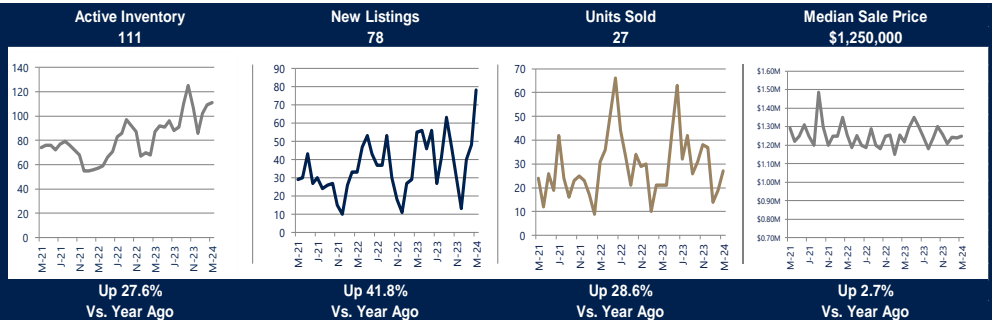
Washington D.C. Metropolitan Area Homes \$1.5M+



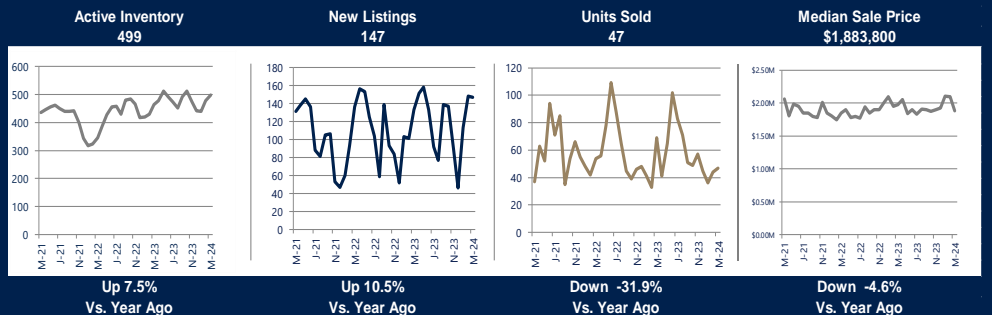
Baltimore Metropolitan Area Homes \$1M+



Richmond Metropolitan Area Homes \$1M+



Philadelphia Metropolitan Area Homes \$1.5M+



Long & Foster Real Estate Family of Companies
Long & Foster® · Virginia Properties · Fonville Morisey · Northrop Realty · Urban Pace

Global Partnerships

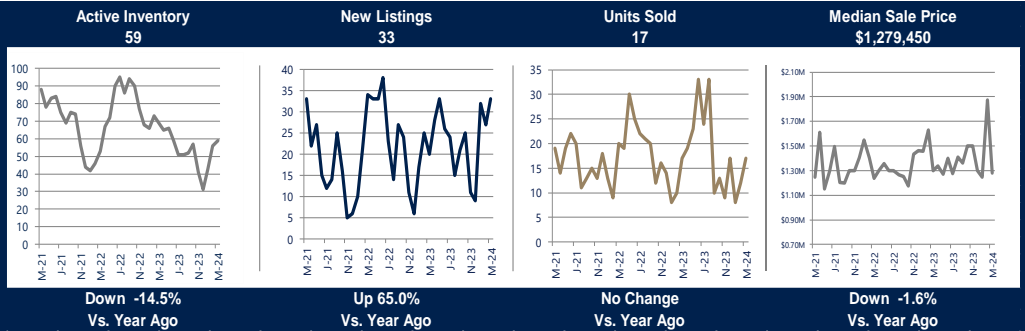
Forbes Global Properties · Leading Real Estate Companies of the World® · Luxury Portfolio International · Who's Who in Luxury Real Estate

Luxury Market Highlights 'At A Glance' - March 2024

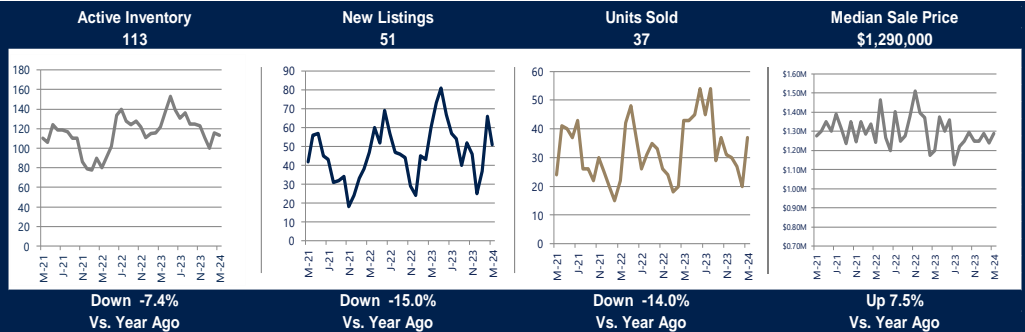
The Triangle, NC Area Homes \$1M+



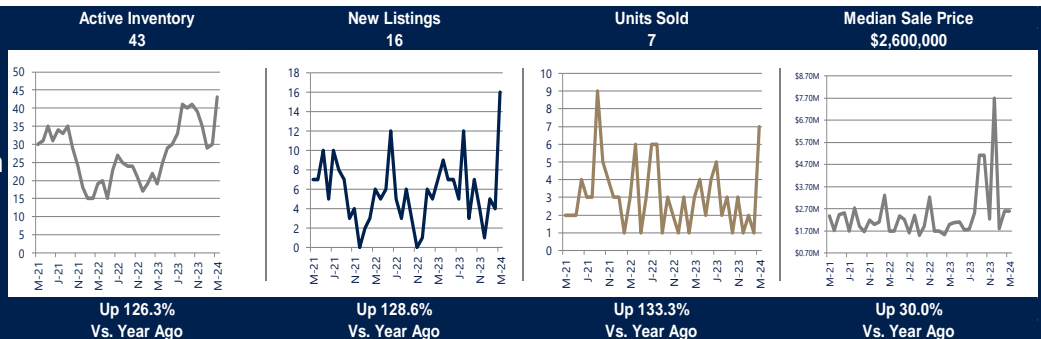
Charlottesville Area Homes \$1M+



Hampton Roads Area Homes \$1M+



Wilmington, DE Area Homes \$1.5M+



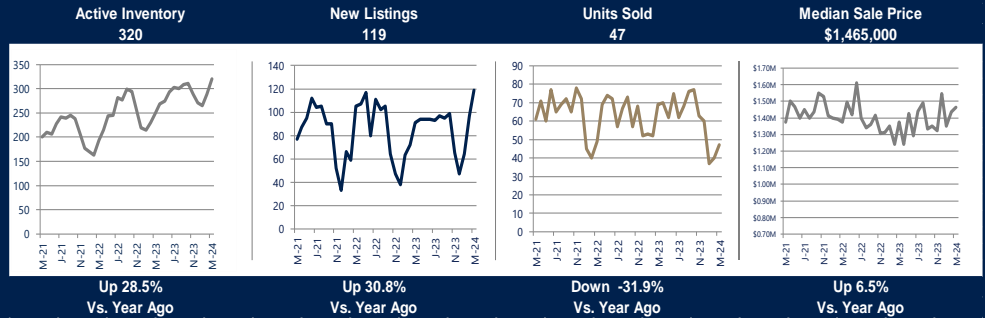
Long & Foster Real Estate Family of Companies
Long & Foster® · Virginia Properties · Fonville Morisey · Northrop Realty · Urban Pace

Global Partnerships

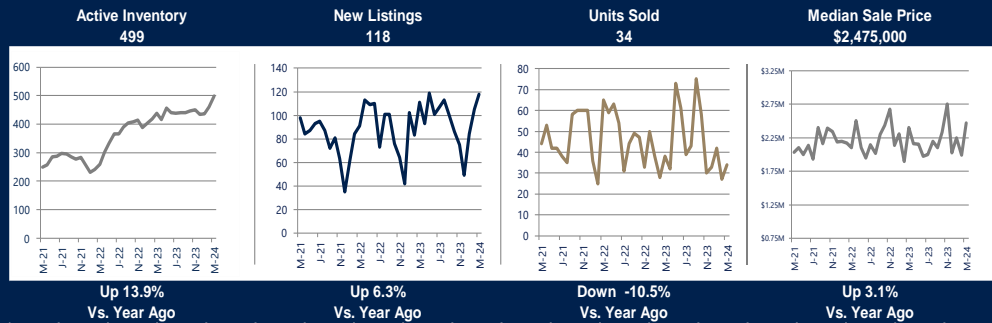
Forbes Global Properties · Leading Real Estate Companies of the World® · Luxury Portfolio International · Who's Who in Luxury Real Estate

Luxury Market Highlights 'At A Glance' - March 2024

Eastern Shore MD/DE Area Homes \$1M+



South Jersey Shore Area Homes \$1.5M+



LuxInsight Summary - March 2023

References & Definitions

LUXINSIGHT SUMMARY: LISTING SOURCE, REPORTING AREA, & DEFINITION

Data used in this summary is based on information reported in Long & Foster's Metro Area specific LuxInsight Reports. For more details on luxury real estate information for each area, the source MLS and the list counties & cities for each location, please visit:

www.longandfoster.com/pages/real-estate-market-reports

and select the area of interest from the "LuxInsight by Metro Area" section of the page.

Analysis dates for all regions are: March 1, 2021 through March 31, 2024.

Contacts & Disclaimers

MEDIA CONTACT

Suzanne Pilcher

Email: media@longandfoster.com

CREATED BY

Michael Bystry, Long & Foster Real Estate, Inc. Senior Market Research Analyst

DISCLAIMER

"Information contained in this report is based on data provided by the local area Multiple Listing Service and its member Association(s) of REALTORS®. No representation, expressed or implied, should be taken from information herein. Neither these organizations nor Long & Foster Real Estate, Inc. guarantee or are in any way responsible for the accuracy of these results, which do not reflect all activity in the marketplace. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Analysis dates are March 1, 2021 through March 31, 2024.

Information contained in this report is not limited to transactions done by Long & Foster Real Estate, Inc. The data reported is solely for residential real estate transactions."

"Information contained in this report is deemed reliable but not guaranteed, should be independently verified and does not constitute an opinion of Long & Foster Real Estate, Inc."

For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Analysis dates are March 1, 2021 through March 31, 2024".

Material appearing in this report may be reproduced or copied without permission. Please use the following acknowledgement for citation:

Source: Long & Foster Real Estate, Inc. and also cite the appropriate MLS.