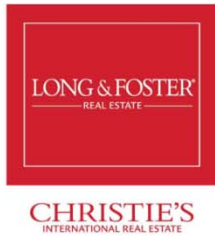


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Washington D.C. Metropolitan Area

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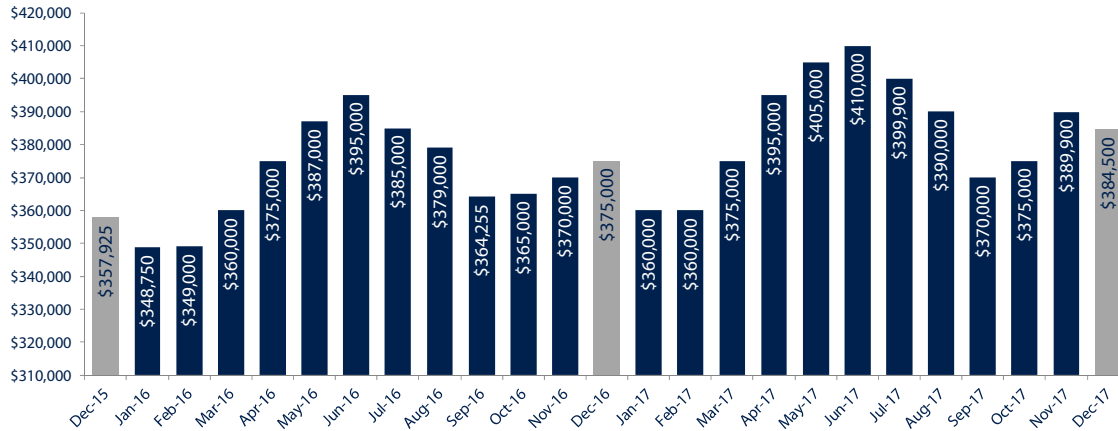
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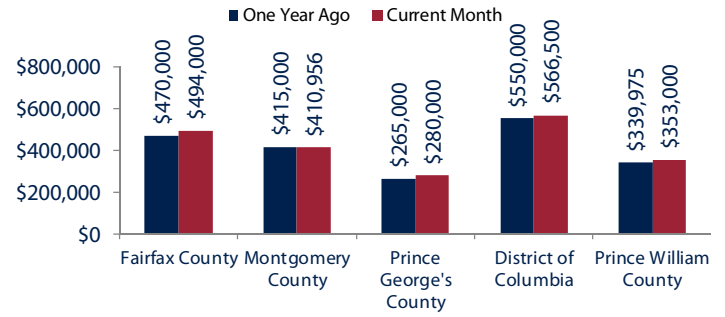
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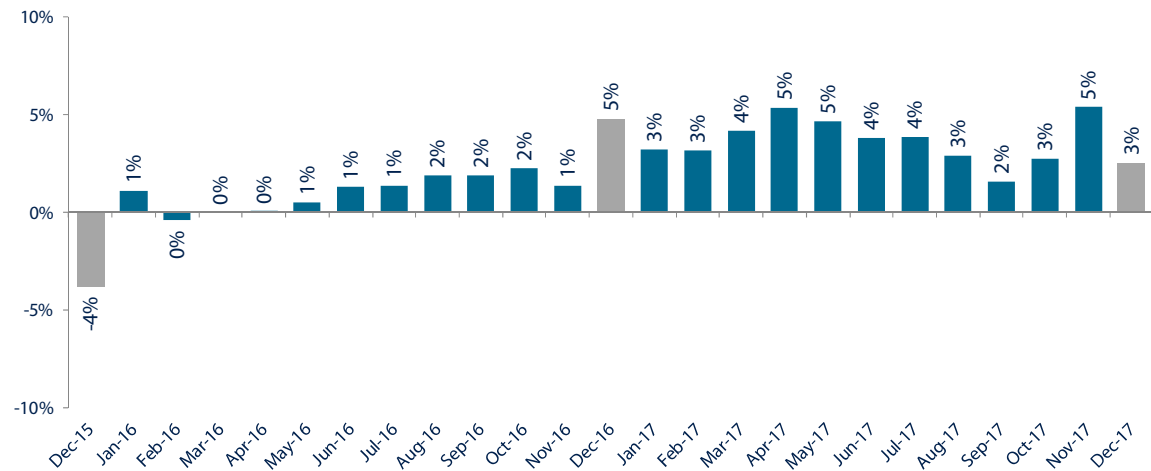
Median Sales Price



Median Sale Price
Of Top Five Counties/Cities Based on Total Units Sold



Median Sale Price
Percent Change Year/Year



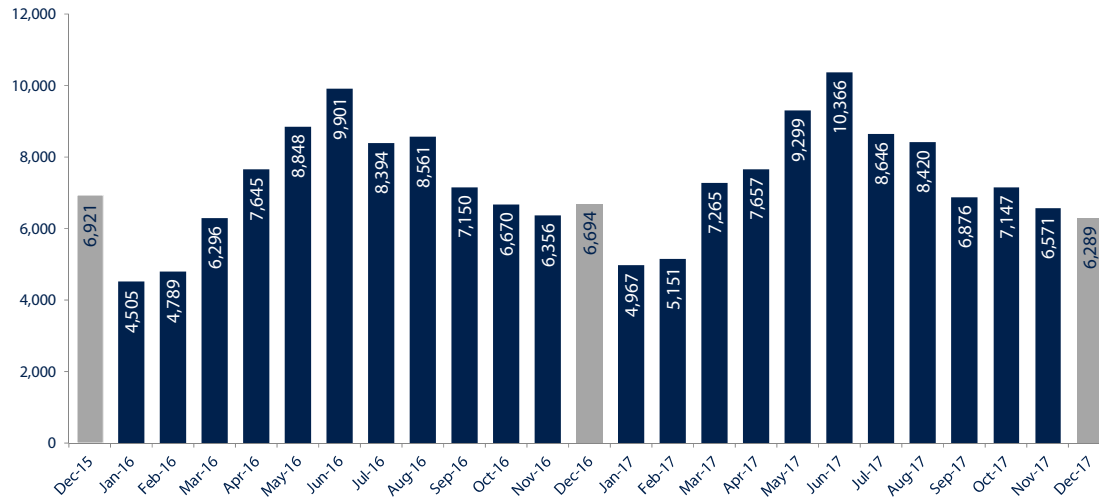
Highlights

- This December, the current median sale price of \$384,500 was similar to the median sale price of last month.
- The current median sale price was 3% higher than the same month last year.

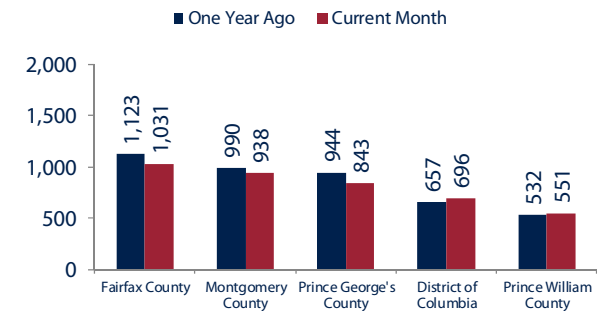
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Total Units Sold



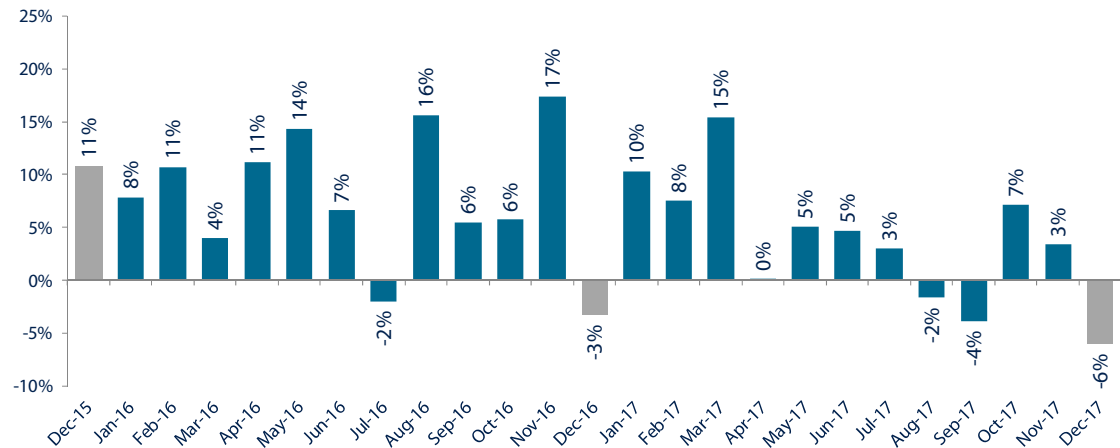
Total Units Sold
Of Top Five Counties/Cities Based on Total Units Sold



Highlights

- There was a decrease of 4% in total units sold in December compared to November.
- This month's total units sold was lower than at this time last year, a decrease of 6% versus December 2016.

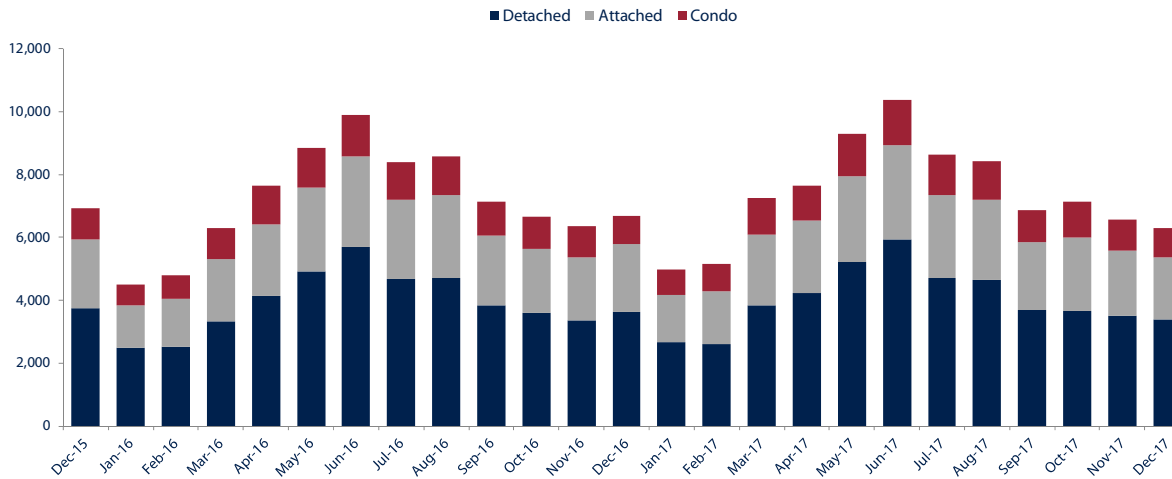
Total Units Sold
Percent Change Year/Year



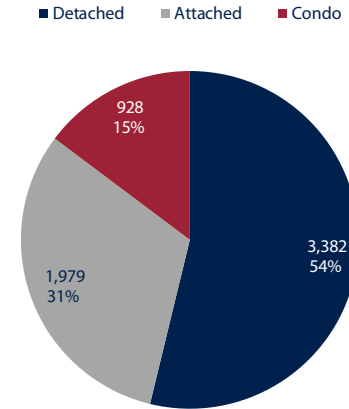
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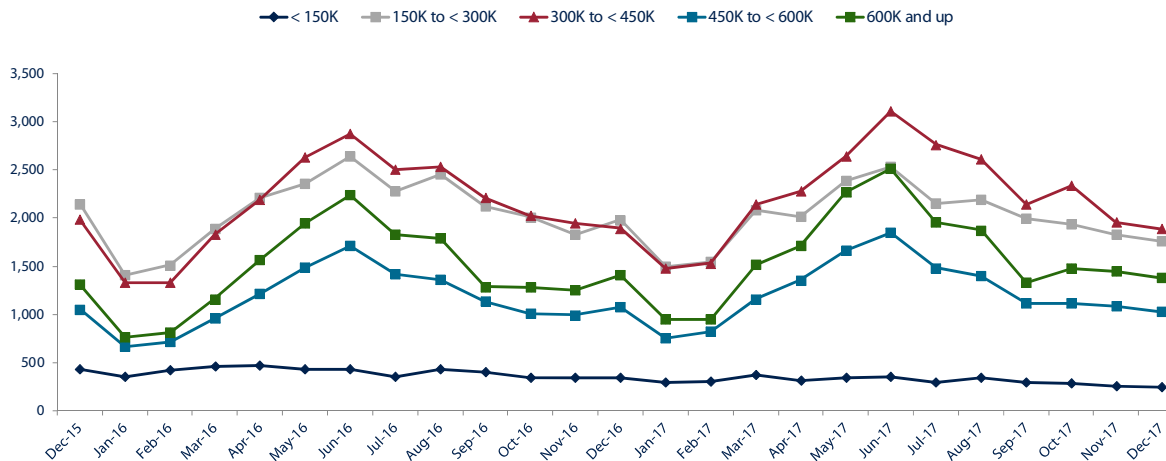
Total Units Sold by Type



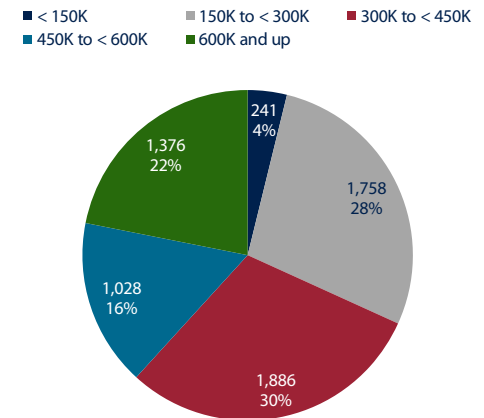
**Total Units Sold by Type
Current Month**



Total Units Sold by Price Range



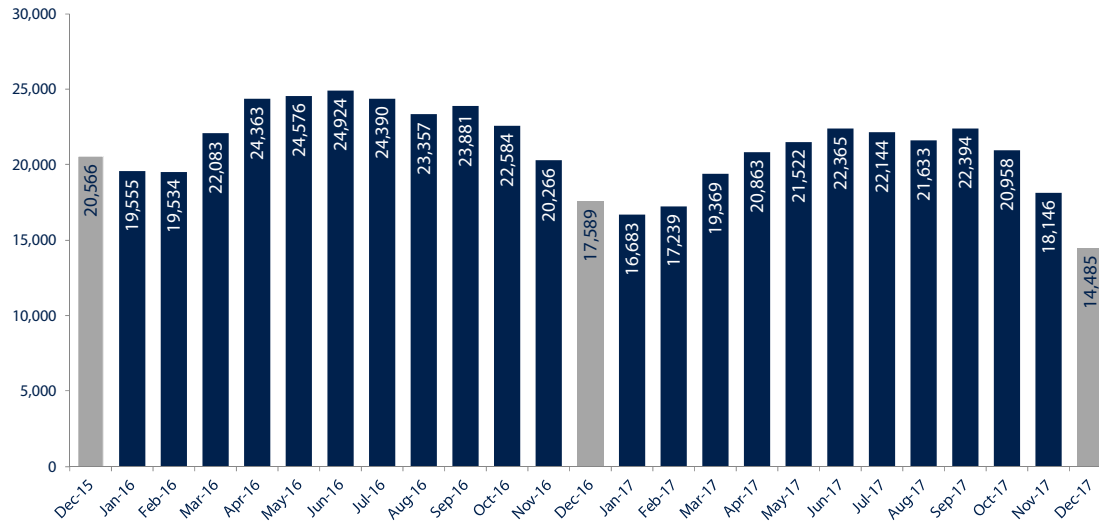
**Total Units Sold by Price Range
Current Month**



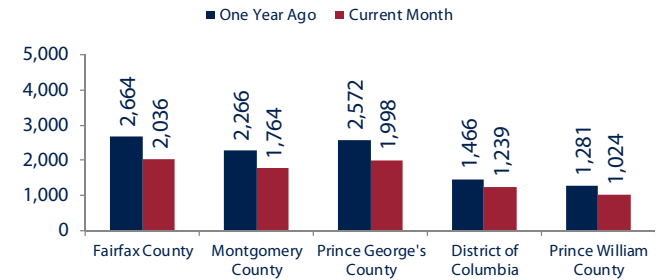
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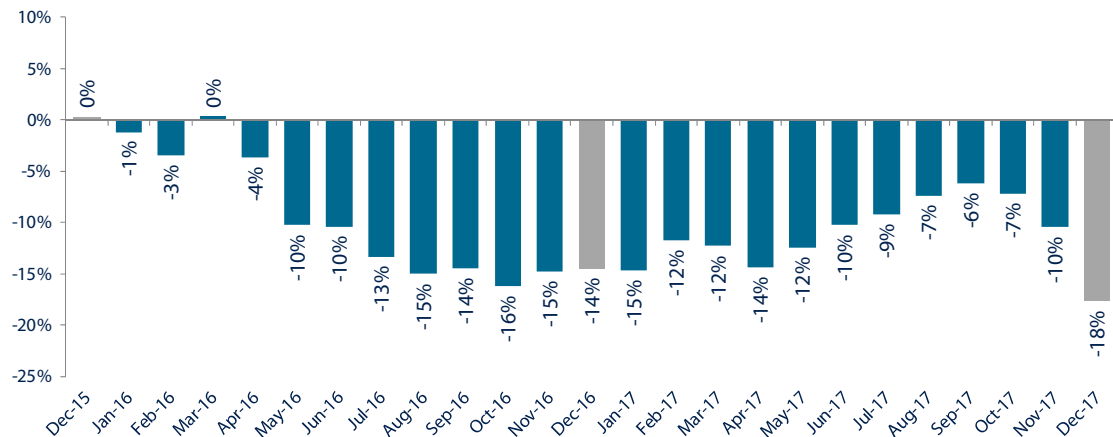
Total Active Inventory



Total Active Inventory
Of Top Five Counties/Cities Based on Total Units Sold



Total Active Inventory
Percent Change Year/Year



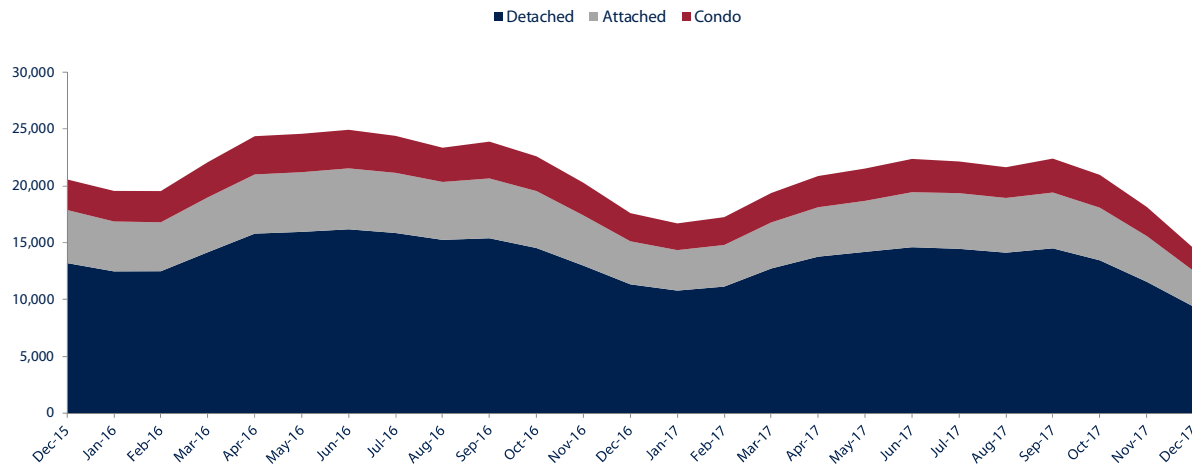
Highlights

- Versus last December, the total number of homes available this month was lower by 3,104 units or 18%.
- Active inventory this December was 20% lower than the previous month's supply of available inventory.

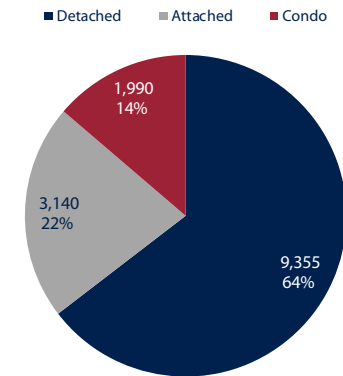
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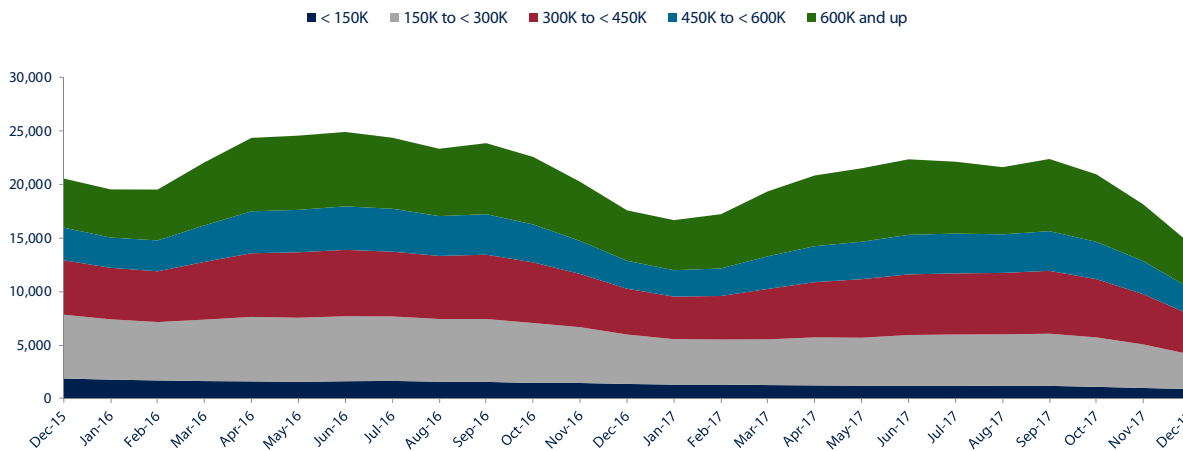
Total Active Inventory by Type



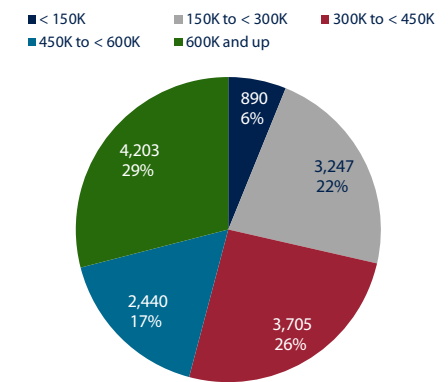
**Total Active Inventory by Type
Current Month**



Total Active Inventory by Price Range



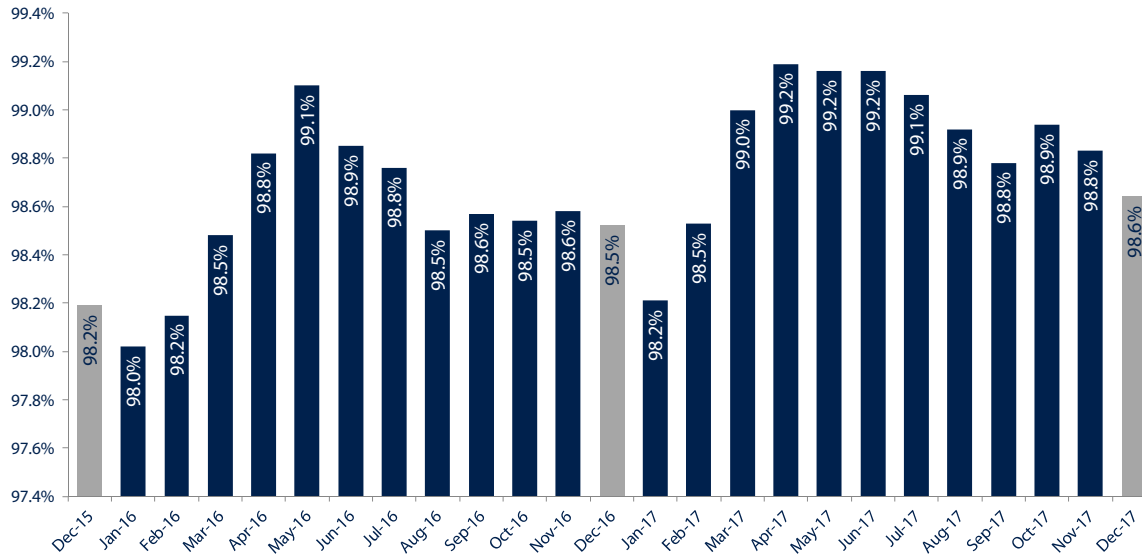
**Total Active Inventory by Price Range
Current Month**



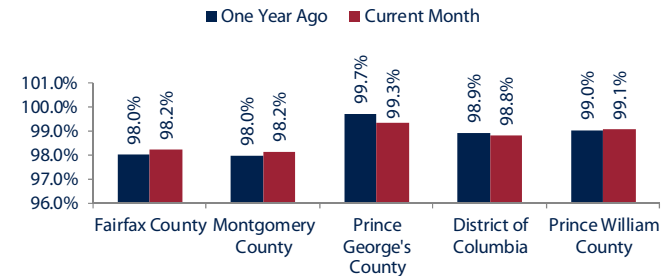
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Average Sale Price as a Percent of List Price



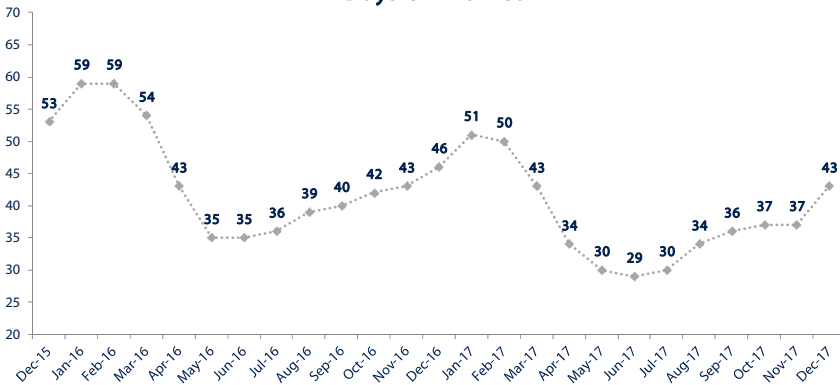
Sale Price as % of List Price
Of Top Five Counties/Cities Based on Total Units Sold



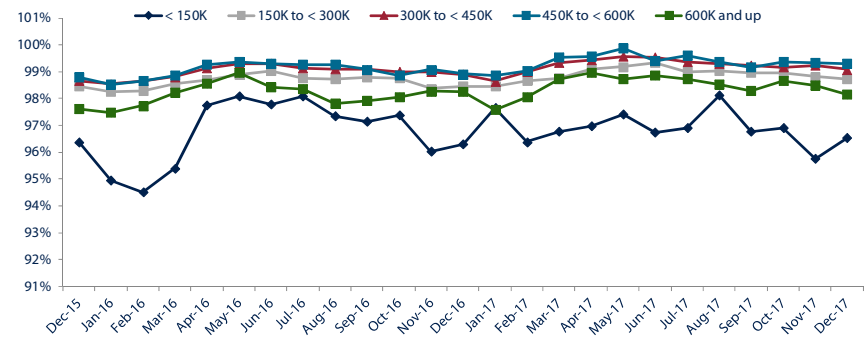
Days on Market	
Current Month	One Year Ago
43	46
Down -7% Vs. Year Ago	

Avg Sale Price as % of List Price	
Current Month	One Year Ago
98.6%	98.5%
Up 0.1% Vs. Year Ago	

Days on Market



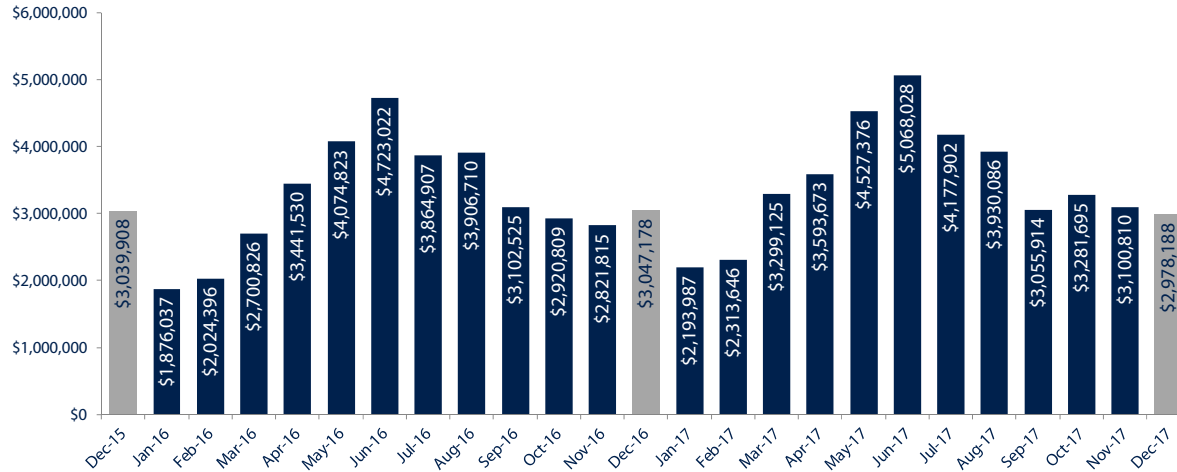
Average Sale Price as a Percent of List Price
by Price Range



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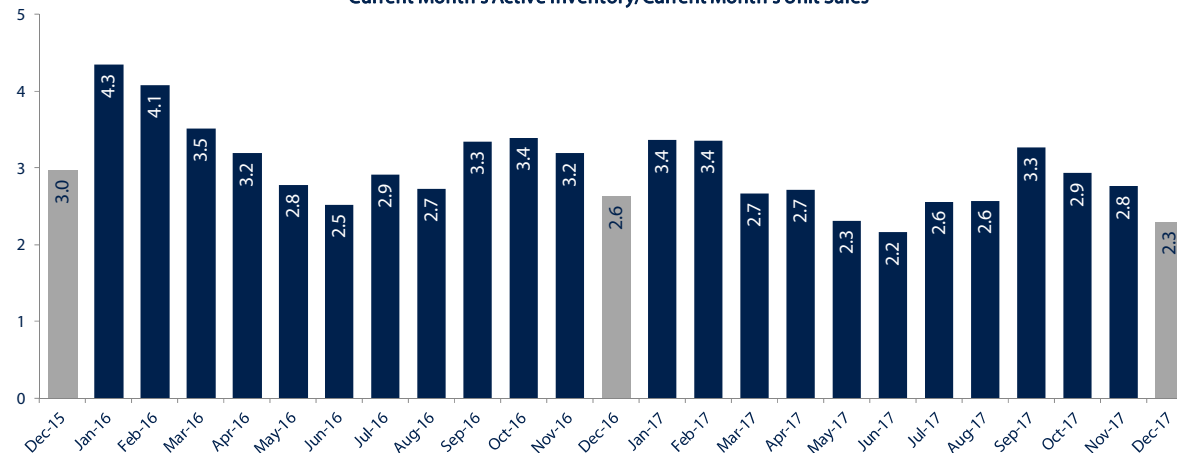
Total Dollar Volume Sold
In Thousands



Highlights

- Total volume sold this December was 2% less than the same month one year ago.
- In December, there was 2.3 months of supply available, compared to 2.6 in December 2016. That was a decrease of 13% versus a year ago.

Months of Supply
Current Month's Active Inventory/Current Month's Unit Sales



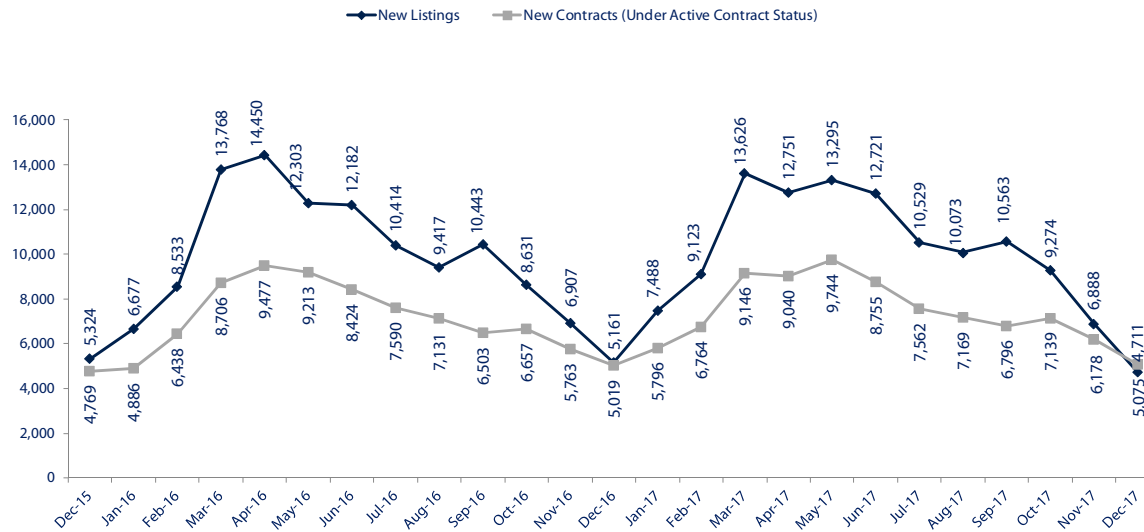
Total Dollar Volume Sold	
Current Month	One Year Ago
\$2,978,187,643	\$3,047,178,344
Down -2% Vs. Year Ago	

Months of Supply	
Current Month	One Year Ago
2.3	2.6
Down -13% Vs. Year Ago	

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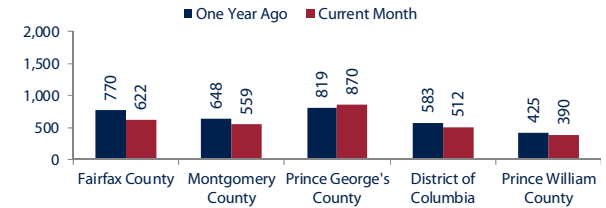
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New Listings & New Contracts



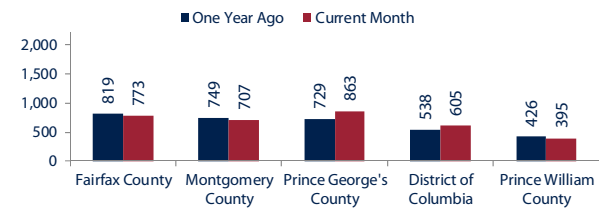
New Listings

Of Top Five Counties/Cities Based on Total Units Sold



New Contracts

Of Top Five Counties/Cities Based on Total Units Sold



New Listings	
Current Month	One Year Ago
4,711	5,161
Down -9% Vs. Year Ago	

New Contracts	
Current Month	One Year Ago
5,075	5,019
Up 1% Vs. Year Ago	

Highlights

- Based on this month's amount of new listings and new contracts, the ratio of home supply (new listings) to current home demand (new contracts) was 0.9, a decrease of 10% from December 2016.

Supply/Demand Ratio

Number of New Listings to New Contracts

