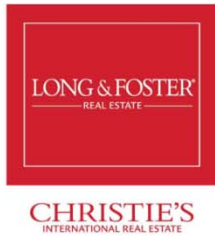


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Washington D.C. Metropolitan Area

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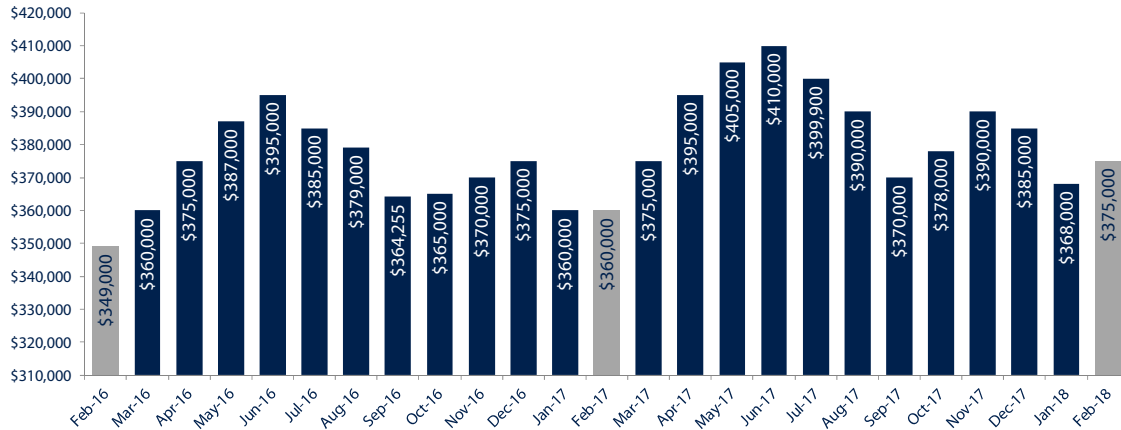
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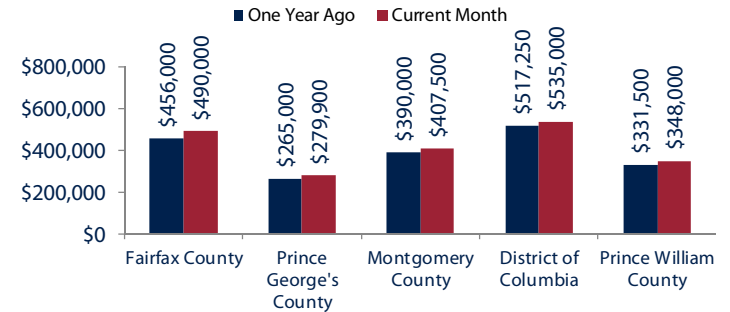
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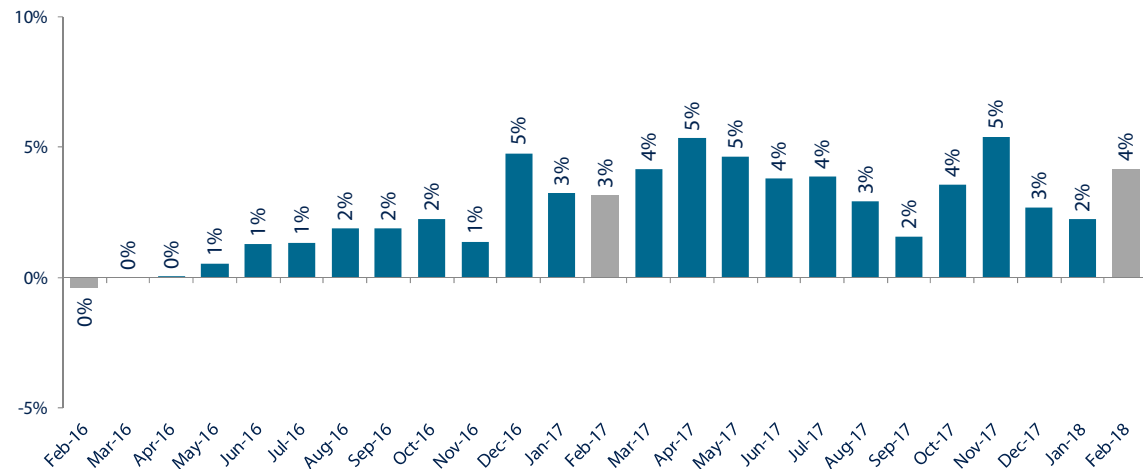
Median Sales Price



Median Sale Price
Of Top Five Counties/Cities Based on Total Units Sold



Median Sale Price
Percent Change Year/Year



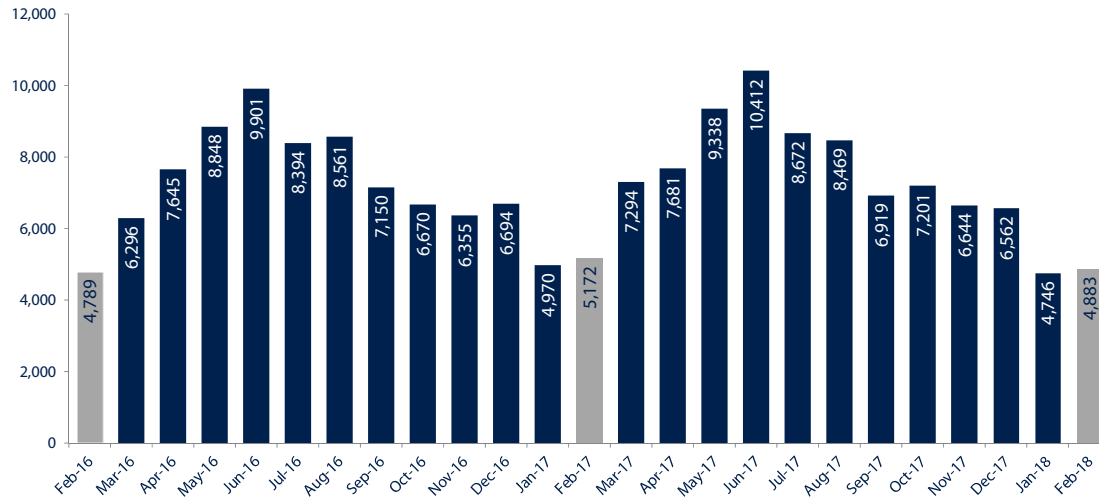
Highlights

- This February, the median sale price was \$375,000, an increase of 4% compared to last year.
- The current median sale price was 2% higher than in January.

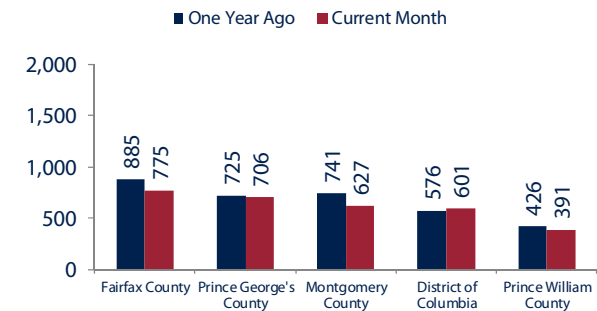
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Total Units Sold



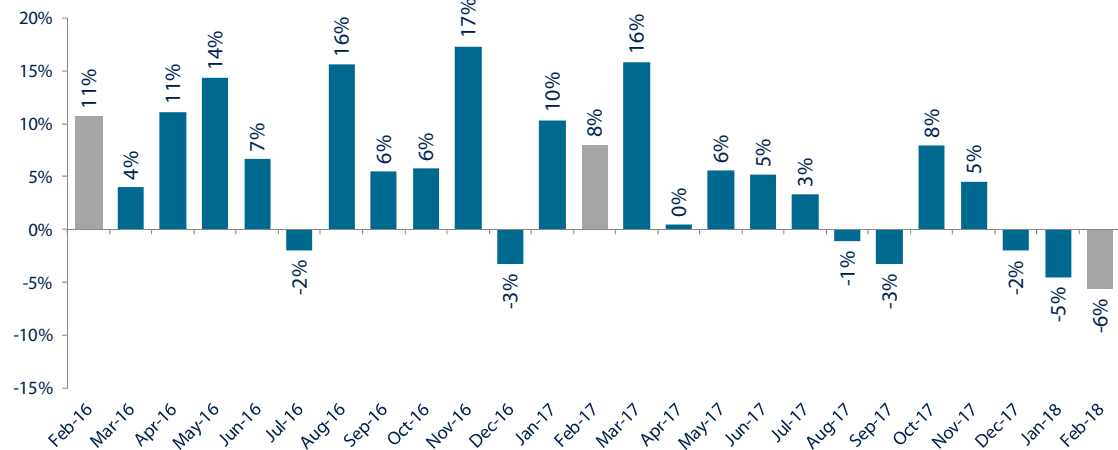
Total Units Sold
Of Top Five Counties/Cities Based on Total Units Sold



Highlights

- There was an increase of 3% in total units sold in February compared to January.
- This month's total units sold was lower than at this time last year, a decrease of 6% versus February 2017.

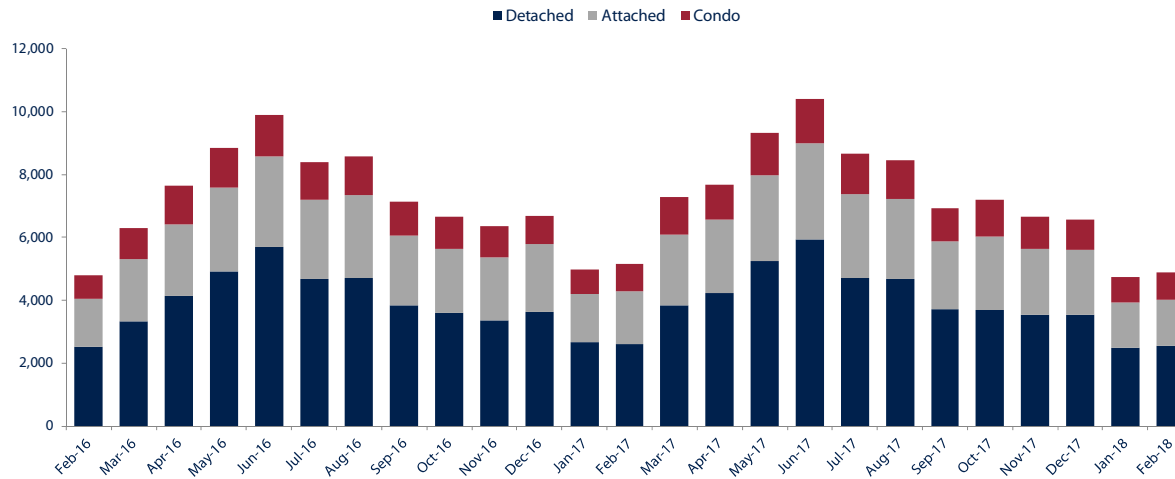
Total Units Sold
Percent Change Year/Year



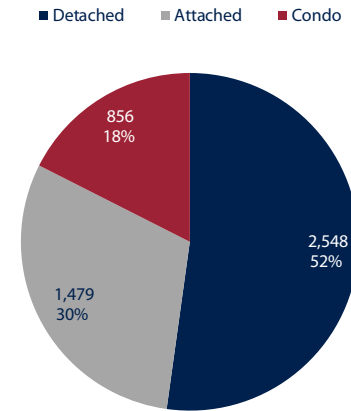
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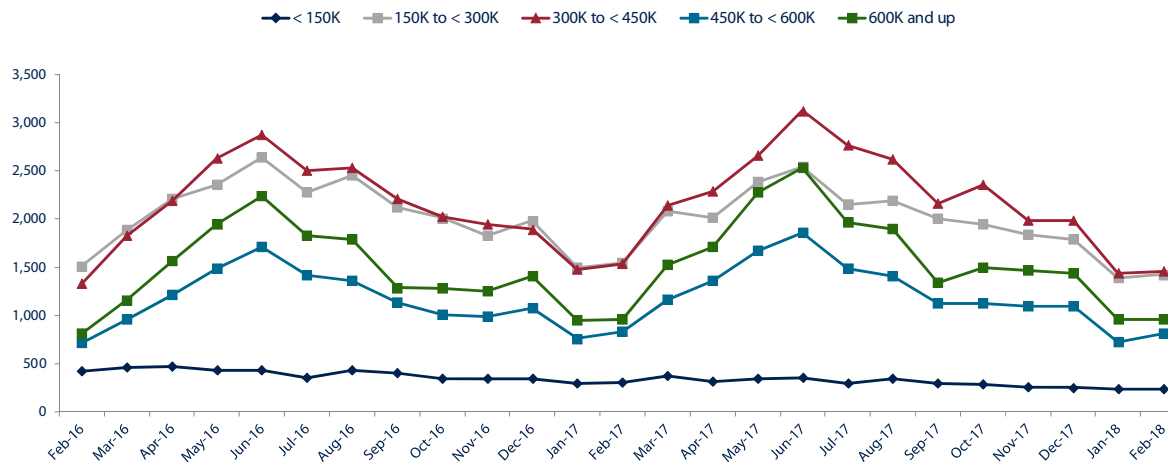
Total Units Sold by Type



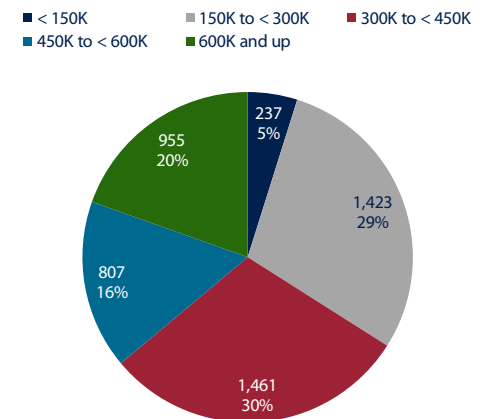
**Total Units Sold by Type
Current Month**



Total Units Sold by Price Range



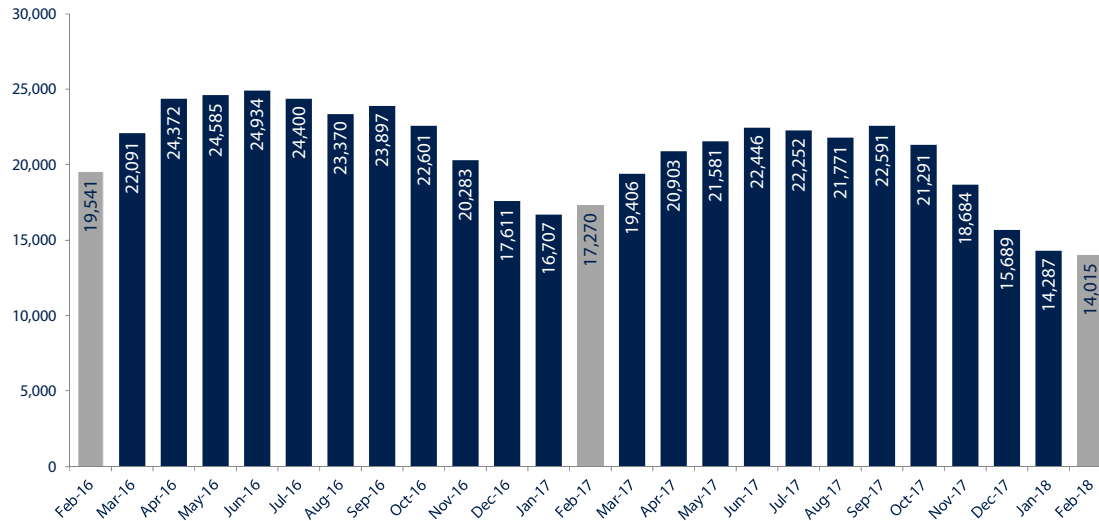
**Total Units Sold by Price Range
Current Month**



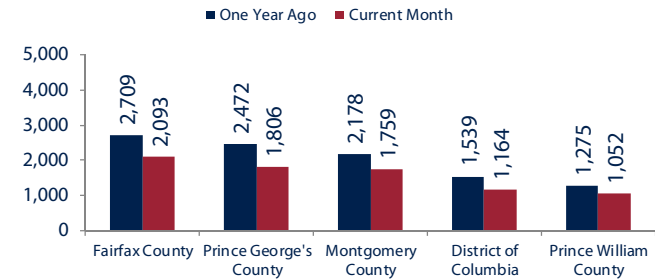
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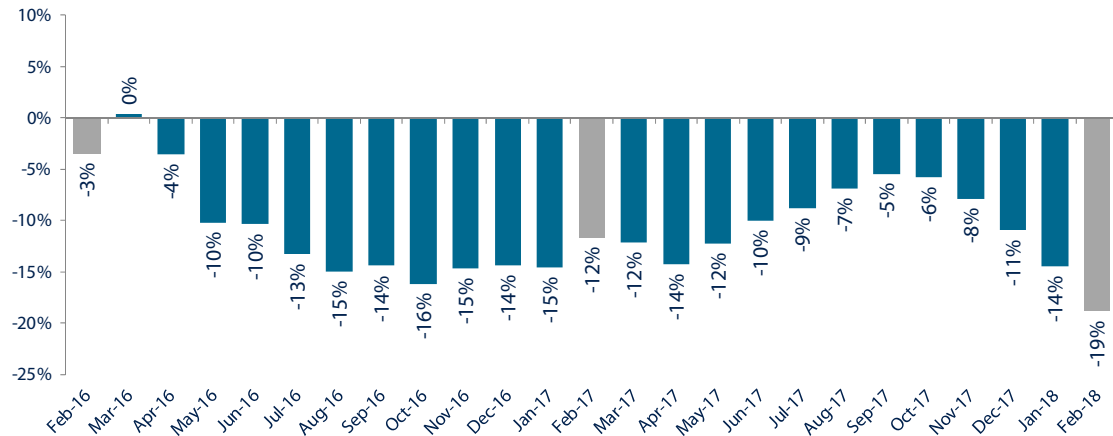
Total Active Inventory



**Total Active Inventory
Of Top Five Counties/Cities Based on Total Units Sold**



**Total Active Inventory
Percent Change Year/Year**



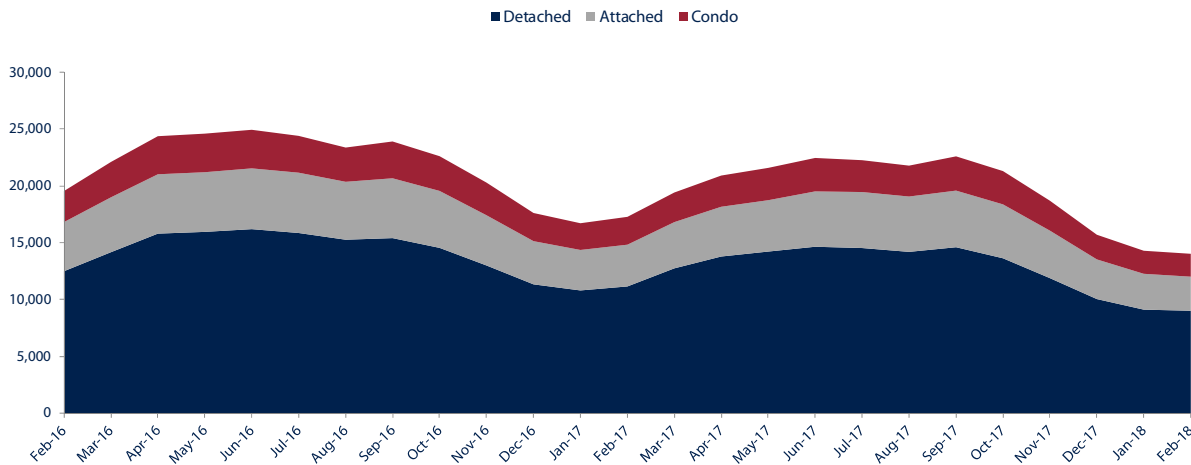
Highlights

- February's total active inventory of 14,015 units was 2% lower than the previous month's supply of inventory.
- Versus last February, the total number of homes available was lower by 3,255 units or 19%.

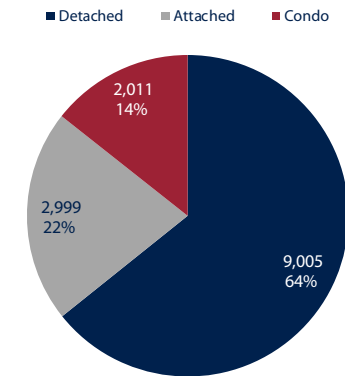
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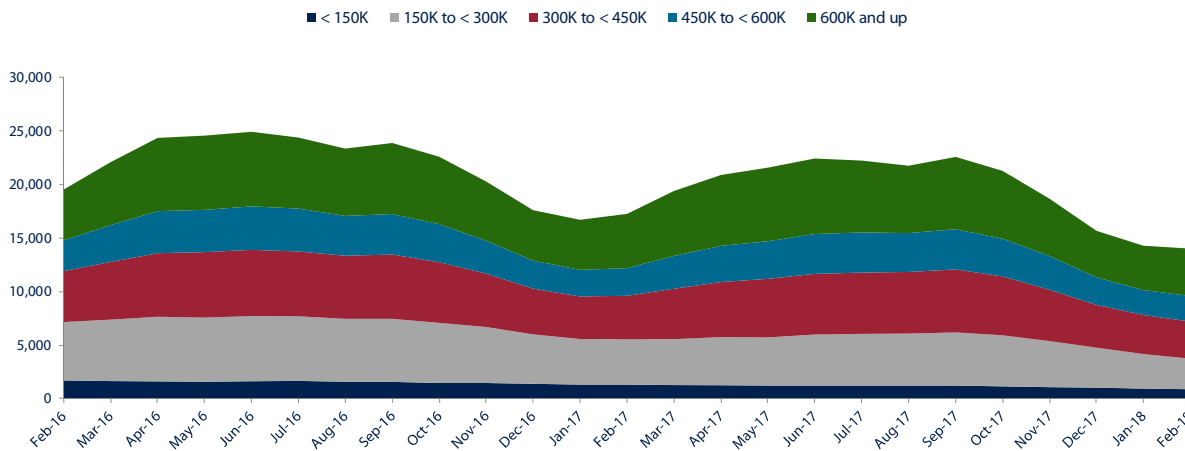
Total Active Inventory by Type



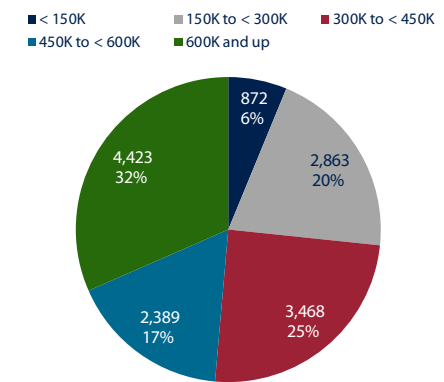
Total Active Inventory by Type Current Month



Total Active Inventory by Price Range



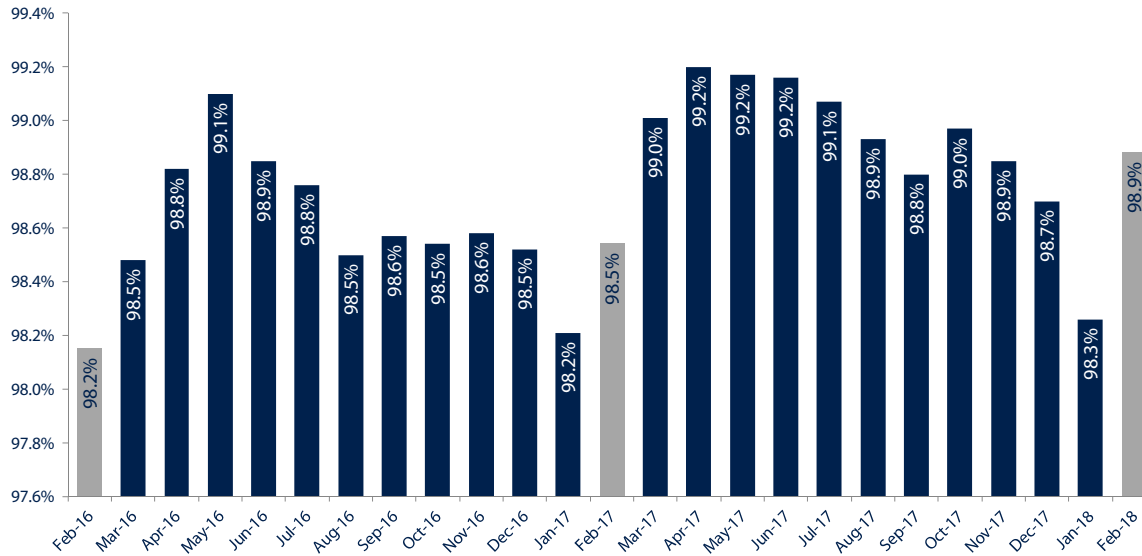
Total Active Inventory by Price Range Current Month



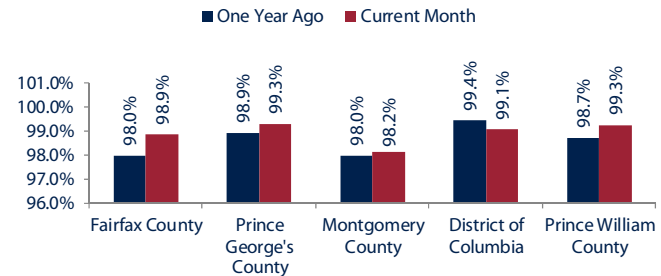
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Average Sale Price as a Percent of List Price



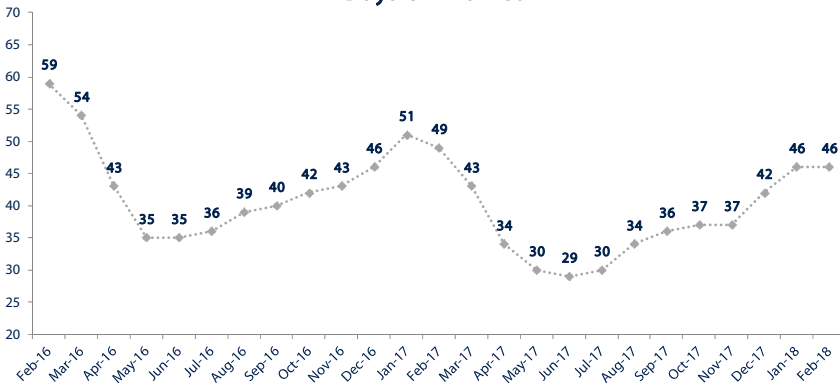
Sale Price as % of List Price
Of Top Five Counties/Cities Based on Total Units Sold



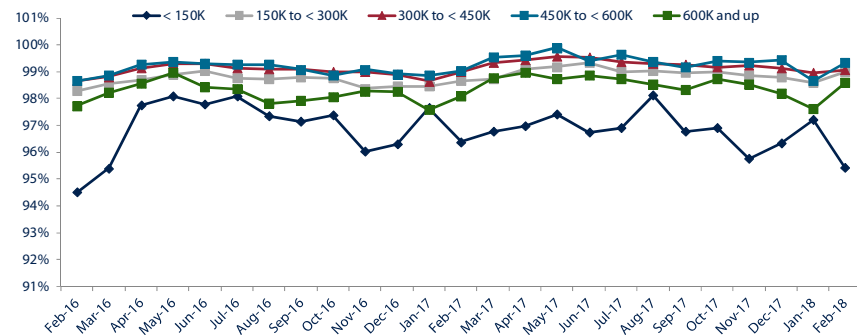
Days on Market	
Current Month	One Year Ago
46	49
Down -6% Vs. Year Ago	

Avg Sale Price as % of List Price	
Current Month	One Year Ago
98.9%	98.5%
Up 0.3% Vs. Year Ago	

Days on Market



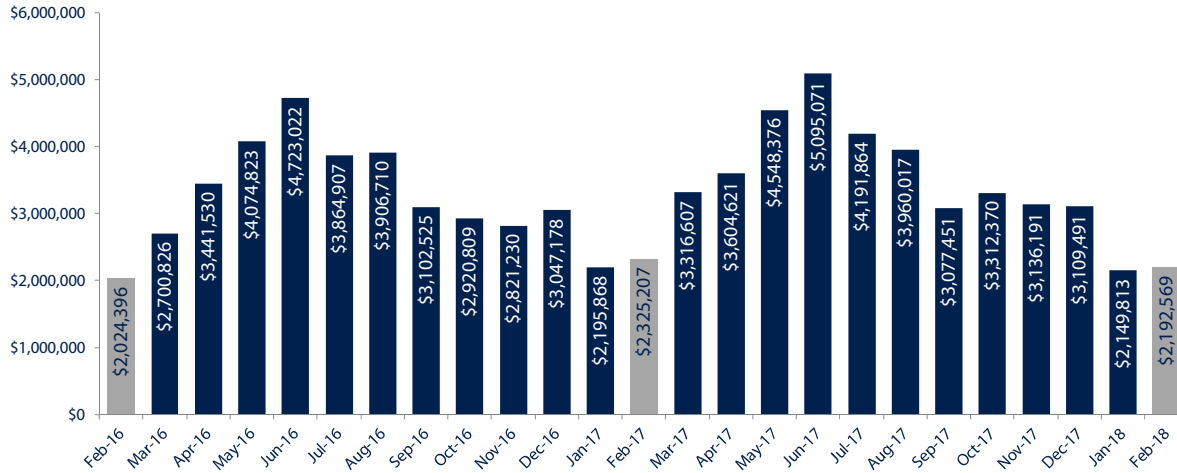
Average Sale Price as a Percent of List Price
by Price Range



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Washington D.C. Metropolitan Area - February 2018

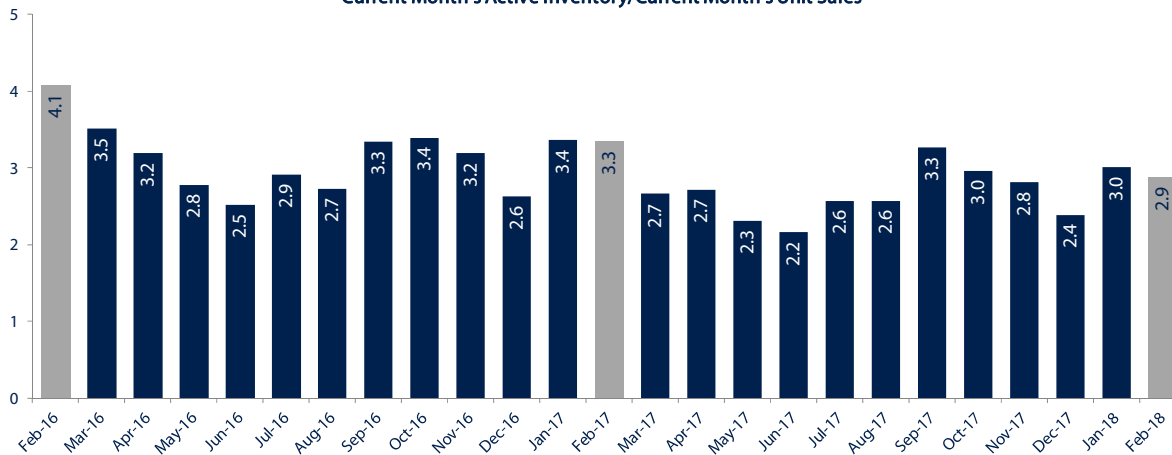
Total Dollar Volume Sold
In Thousands



Highlights

- Total volume sold this February was 6% less than the same month one year ago.
- In February, there was 2.9 months of supply available, compared to 3.3 in February 2017. That was a decrease of 14% versus a year ago.

Months of Supply
Current Month's Active Inventory/Current Month's Unit Sales



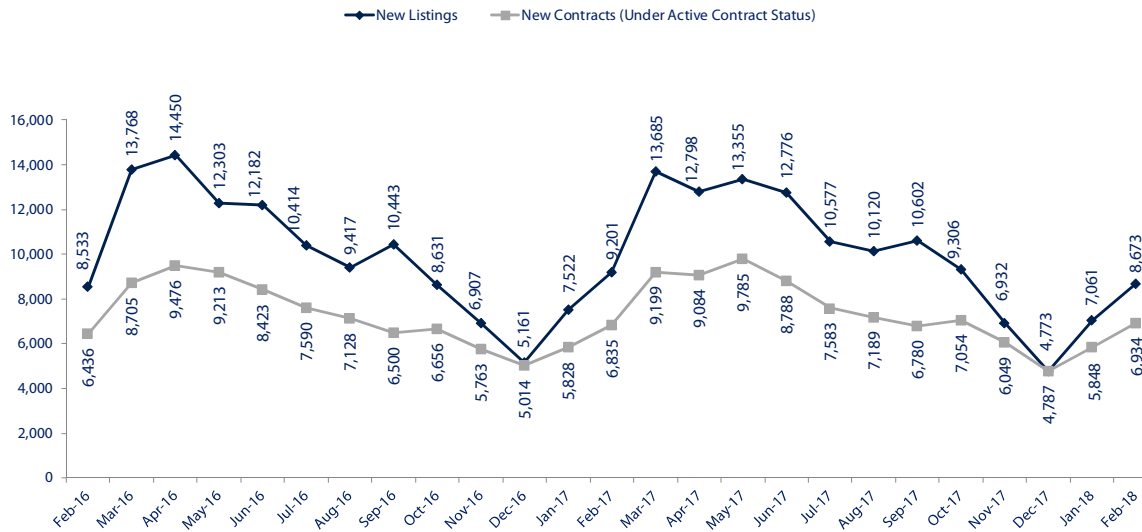
Total Dollar Volume Sold	
Current Month	One Year Ago
\$2,192,568,724	\$2,325,207,080
Down -6% Vs. Year Ago	

Months of Supply	
Current Month	One Year Ago
2.9	3.3
Down -14% Vs. Year Ago	

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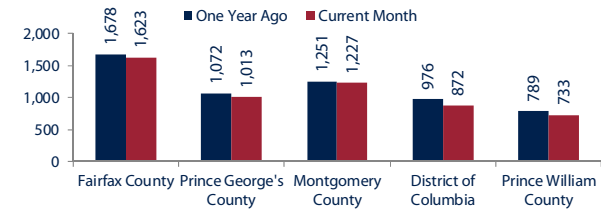
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New Listings & New Contracts



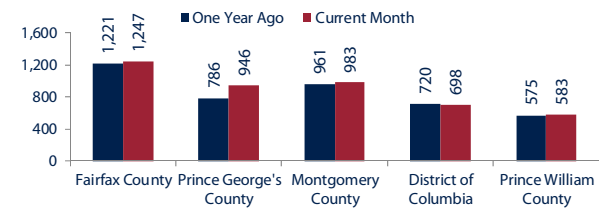
New Listings

Of Top Five Counties/Cities Based on Total Units Sold



New Contracts

Of Top Five Counties/Cities Based on Total Units Sold



New Listings	
Current Month	One Year Ago
8,673	9,201
Down -6% Vs. Year Ago	

New Contracts	
Current Month	One Year Ago
6,934	6,835
Up 1% Vs. Year Ago	

Highlights

- Based on this month's amount of new listings and new contracts, the ratio of home supply (new listings) to current home demand (new contracts) was 1.3, a decrease of 7% from February 2017.

Supply/Demand Ratio

Number of New Listings to New Contracts

