

Market Conditions Report

Baltimore Metropolitan Area

September 2017 | longandfoster.com

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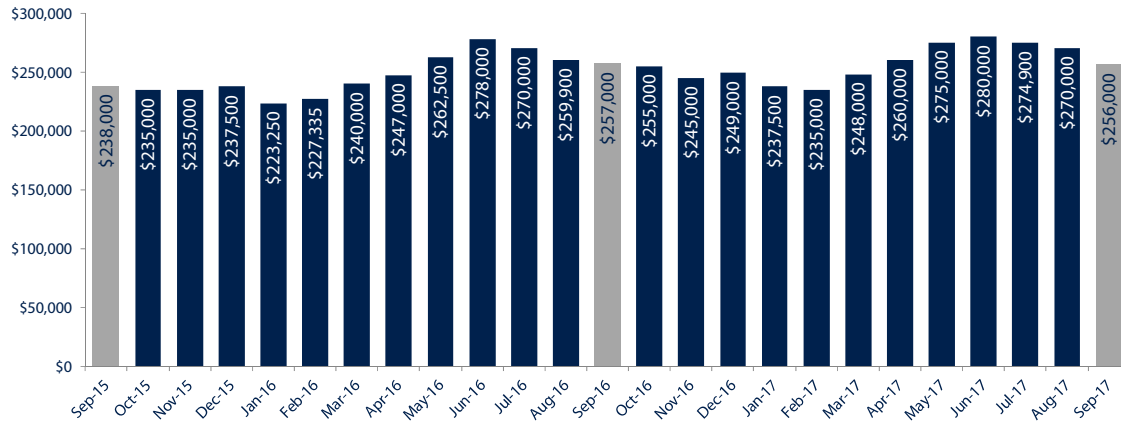
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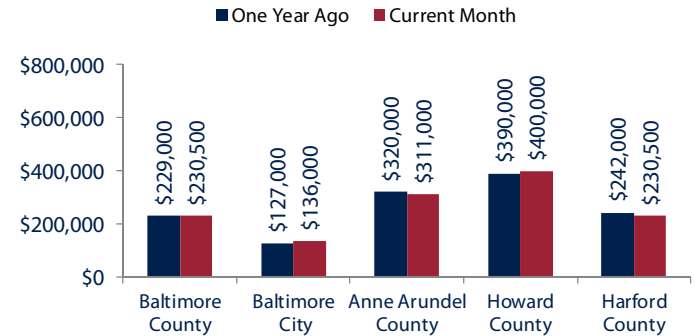
Long & Foster Market Conditions Report

Baltimore Metropolitan Area - September 2017

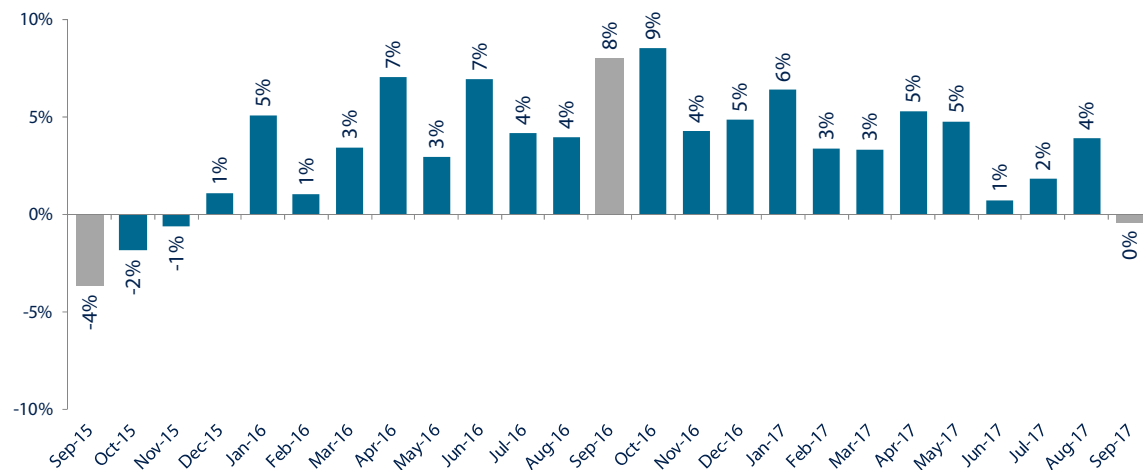
Median Sales Price



Median Sale Price
Of Top Five Counties/Cities Based on Total Units Sold



Median Sale Price
Percent Change Year/Year



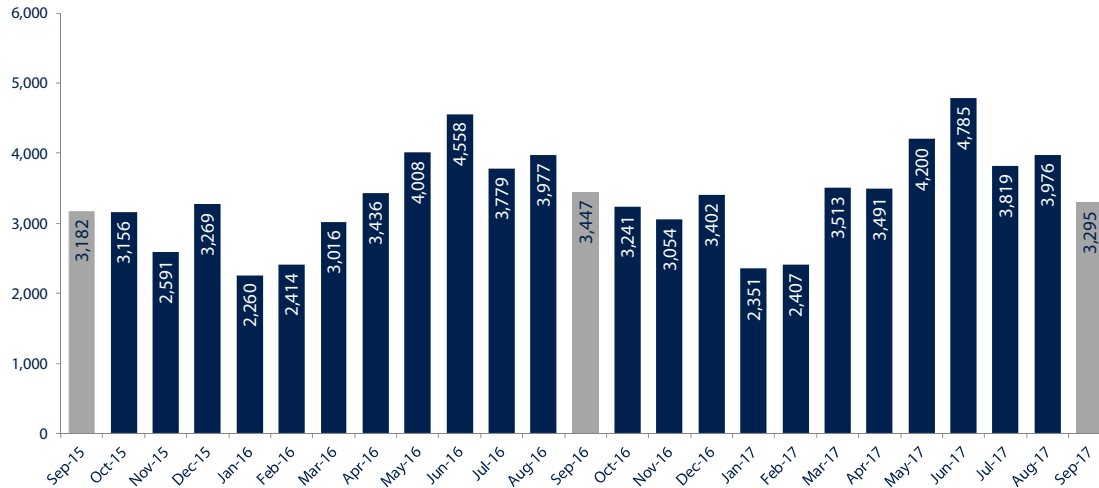
Highlights

- This September, the median sale price was \$256,000, which was similar to the median sale price of September 2016.
- The current median sale price was 5% lower than in August.

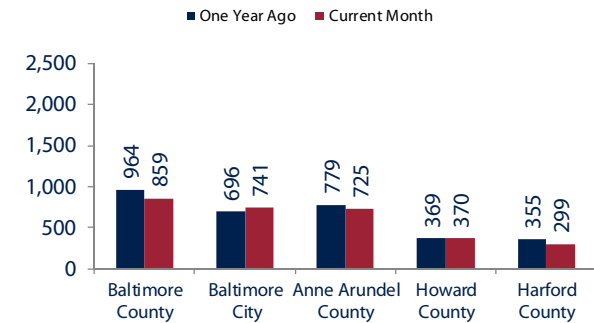
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Baltimore Metropolitan Area - September 2017

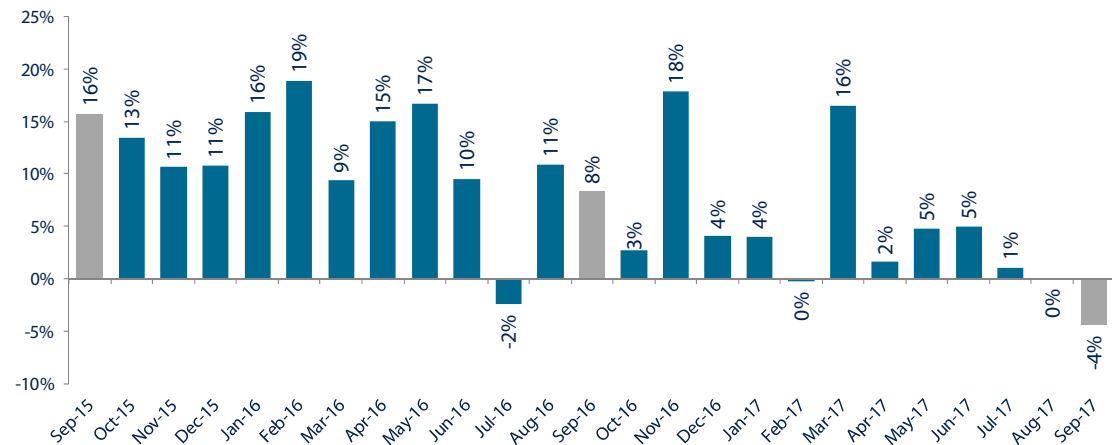
Total Units Sold



Total Units Sold
Of Top Five Counties/Cities Based on Total Units Sold



Total Units Sold
Percent Change Year/Year



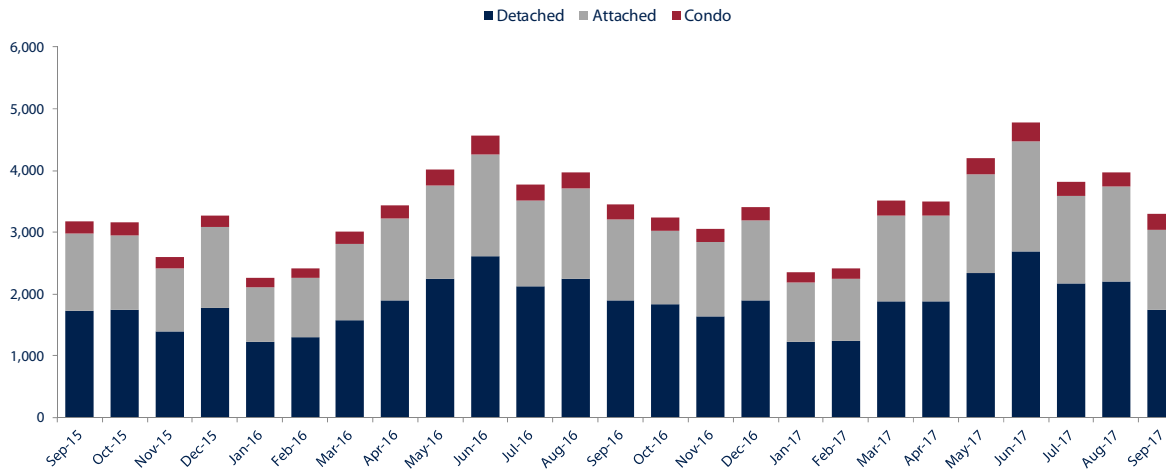
Highlights

- This month's total units sold was lower than at this time last year, a decrease of 4% versus September 2016.
- There was a decrease of 17% in total units sold in September compared to August.

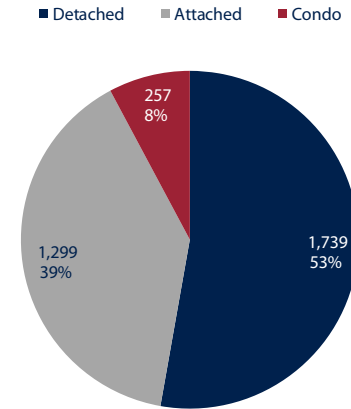
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Baltimore Metropolitan Area - September 2017

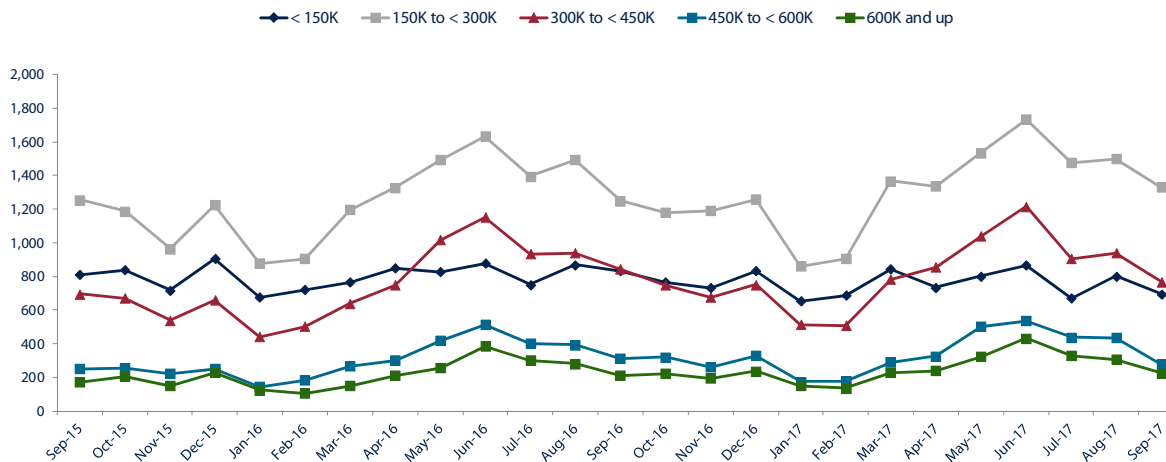
Total Units Sold by Type



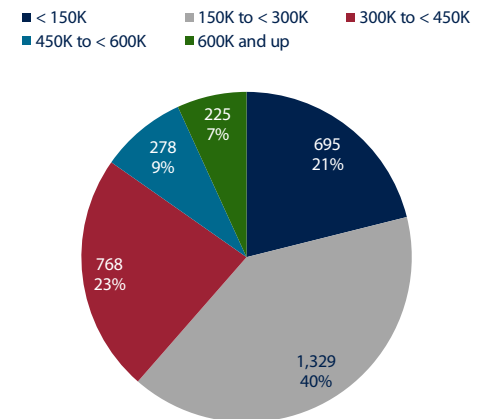
**Total Units Sold by Type
Current Month**



Total Units Sold by Price Range



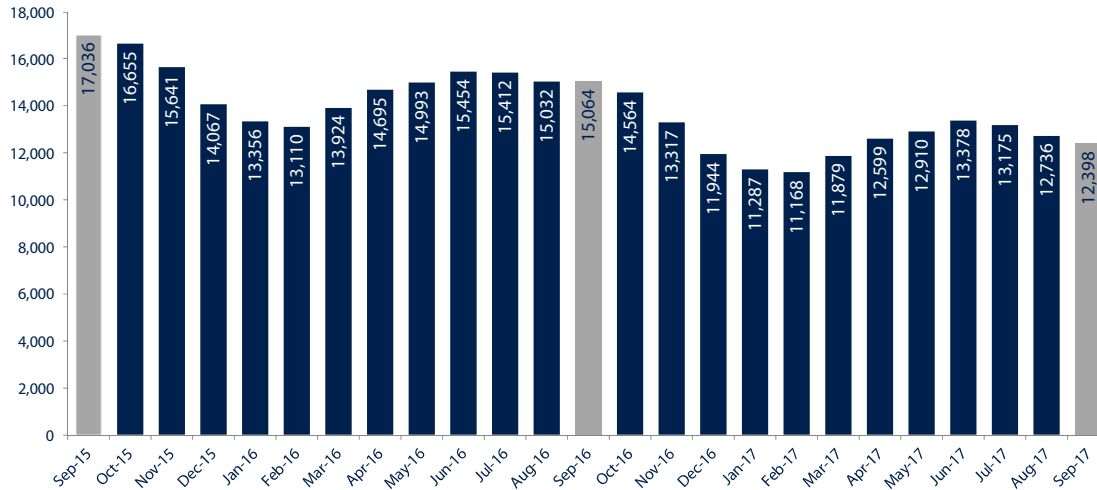
**Total Units Sold by Price Range
Current Month**



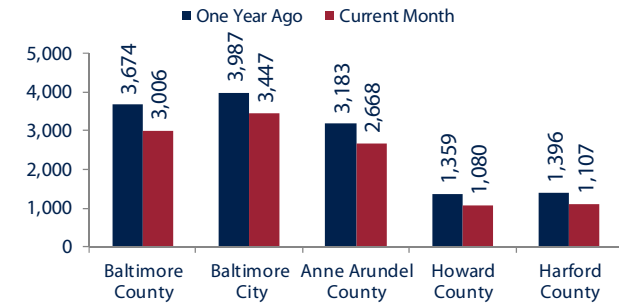
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Baltimore Metropolitan Area - September 2017

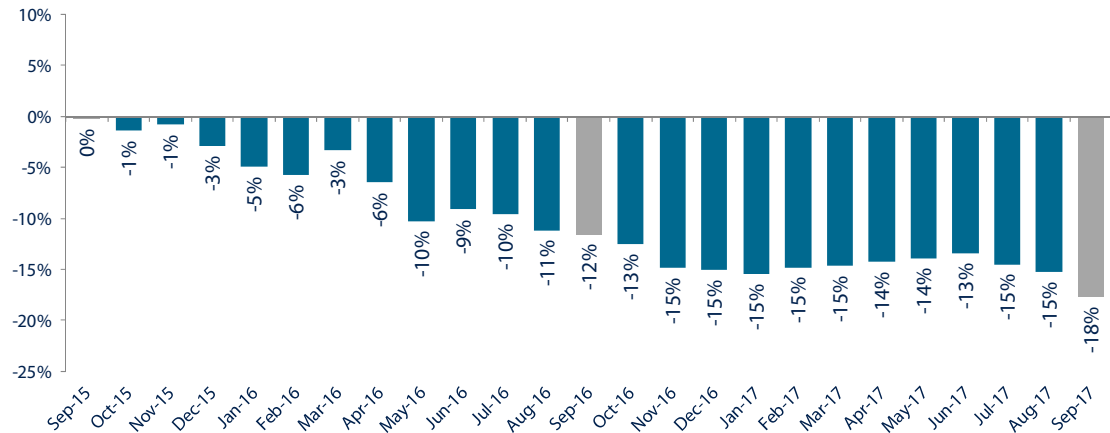
Total Active Inventory



Total Active Inventory
Of Top Five Counties/Cities Based on Total Units Sold



Total Active Inventory
Percent Change Year/Year



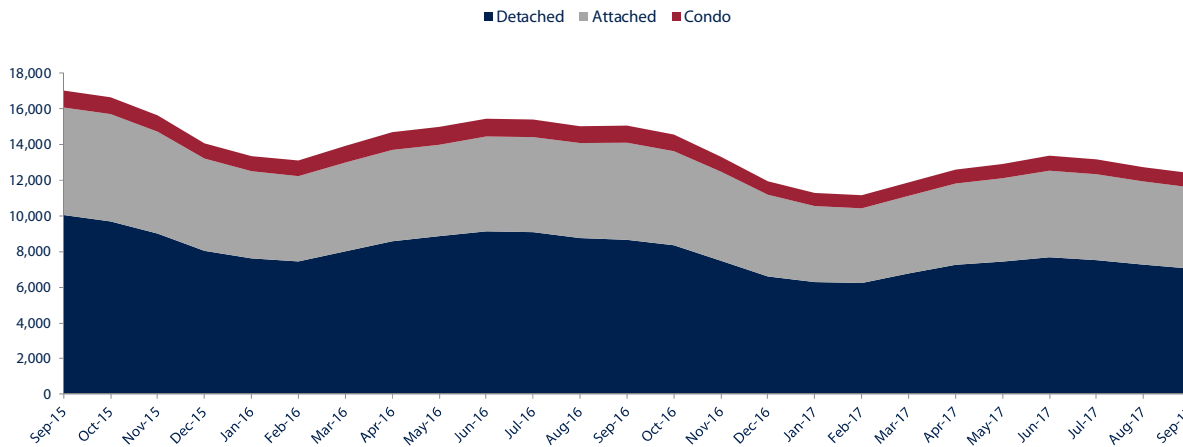
Highlights

- September's total active inventory of 12,398 units was 3% lower than the previous month's supply of inventory.
- Versus last September, the total number of homes available was lower by 2,666 units or 18%.

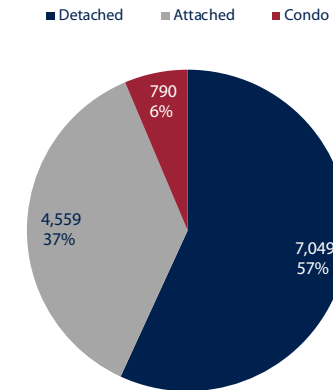
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Baltimore Metropolitan Area - September 2017

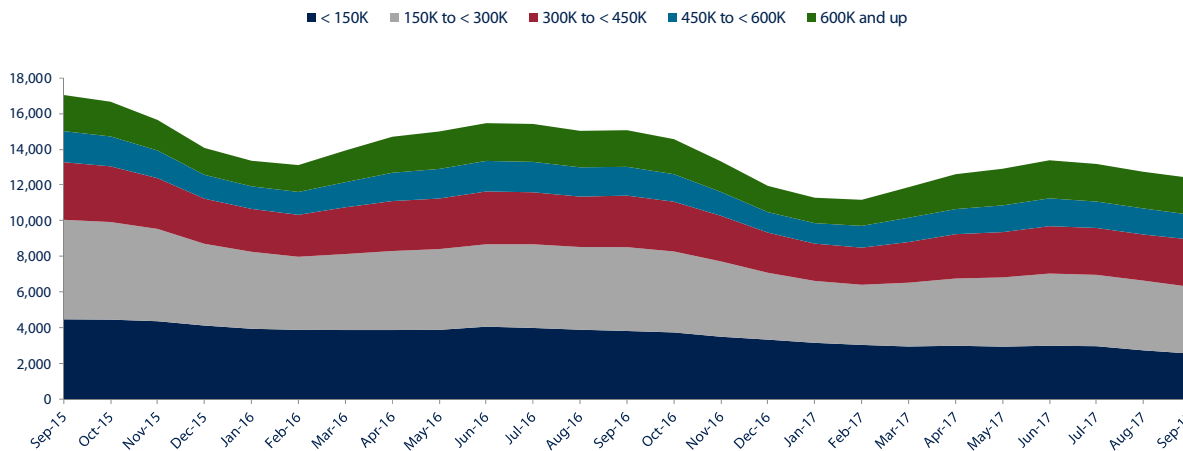
Total Active Inventory by Type



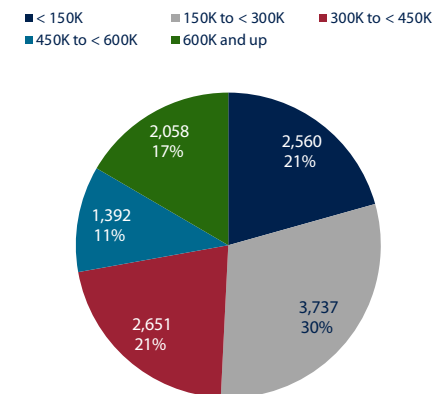
Total Active Inventory by Type Current Month



Total Active Inventory by Price Range



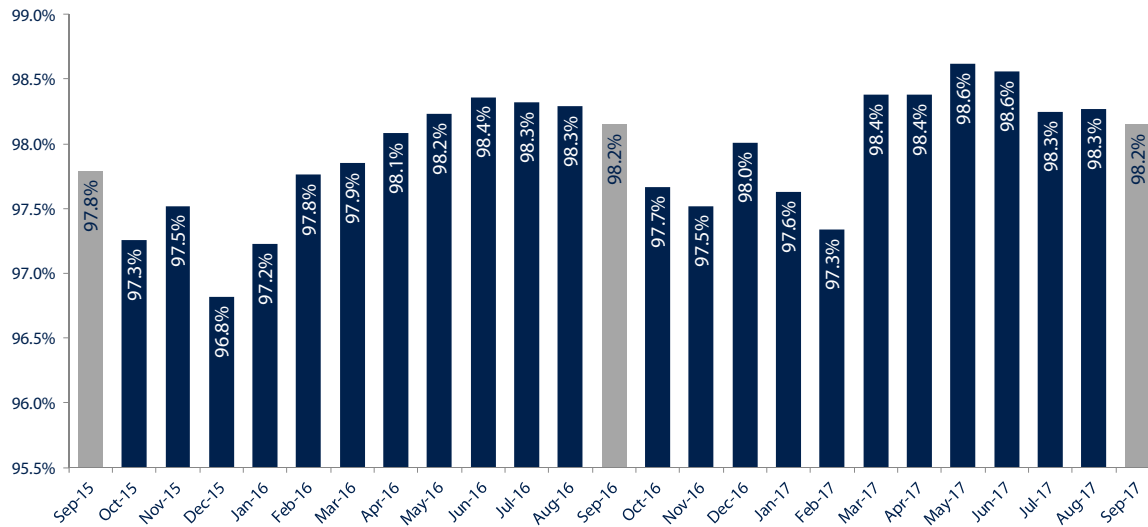
Total Active Inventory by Price Range Current Month



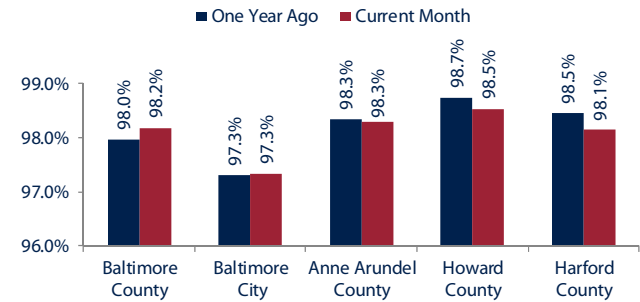
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Baltimore Metropolitan Area - September 2017

Average Sale Price as a Percent of List Price



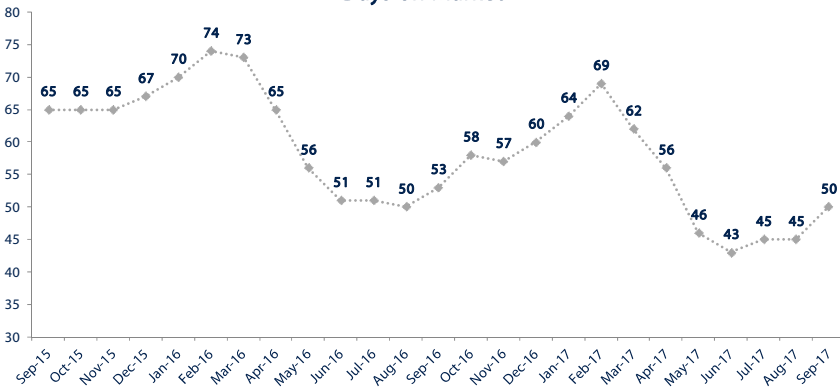
Sale Price as % of List Price
Of Top Five Counties/Cities Based on Total Units Sold



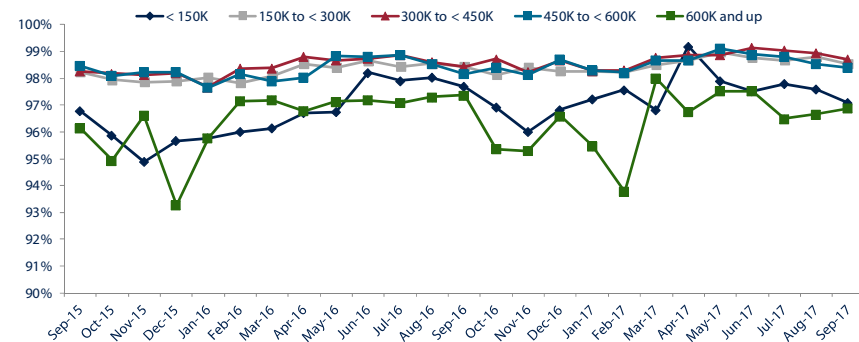
Days on Market	
Current Month	One Year Ago
50	53
Down -6% Vs. Year Ago	

Avg Sale Price as % of List Price	
Current Month	One Year Ago
98.2%	98.2%
No Change Vs. Year Ago	

Days on Market



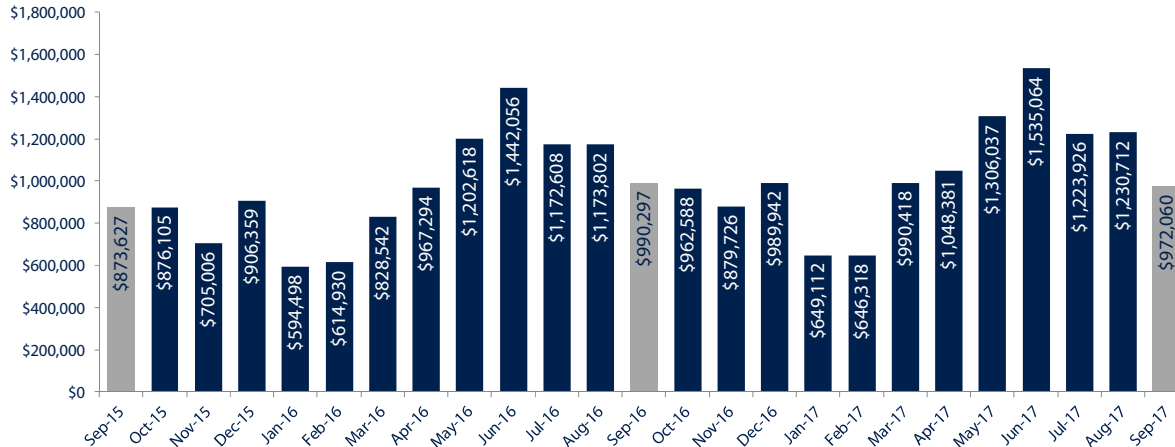
Average Sale Price as a Percent of List Price
by Price Range



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Baltimore Metropolitan Area - September 2017

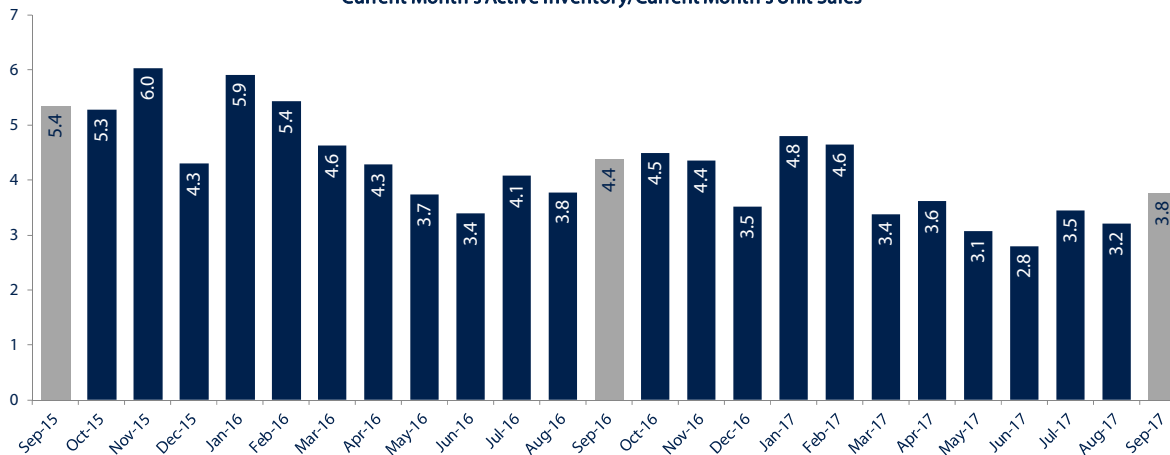
Total Dollar Volume Sold
In Thousands



Highlights

- Total volume sold this September was 2% less than the same month one year ago.
- In September, there was 3.8 months of supply available, compared to 4.4 in September 2016. That was a decrease of 14% versus a year ago.

Months of Supply
Current Month's Active Inventory/Current Month's Unit Sales



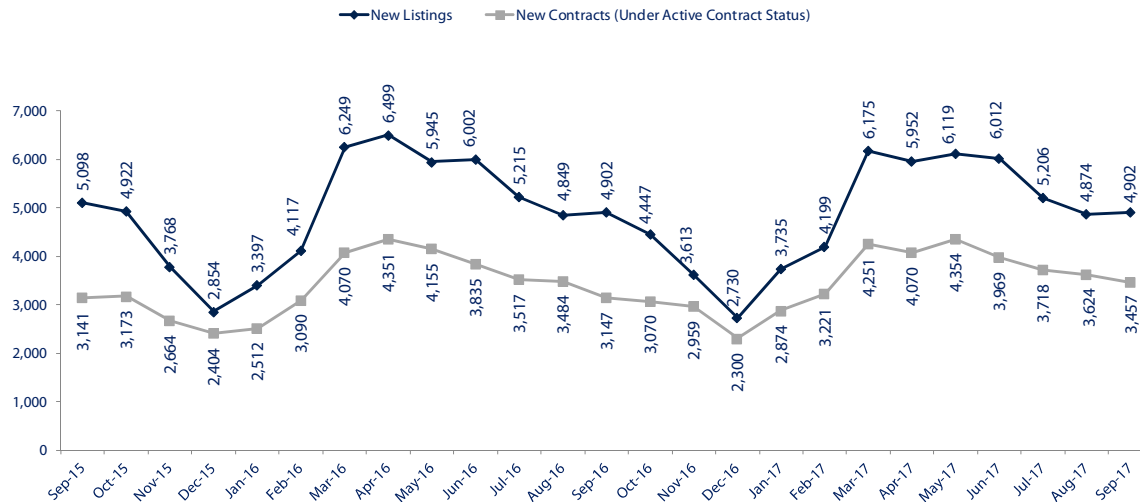
Total Dollar Volume Sold	
Current Month	One Year Ago
\$972,060,014	\$990,296,736
Down -2% Vs. Year Ago	

Months of Supply	
Current Month	One Year Ago
3.8	4.4
Down -14% Vs. Year Ago	

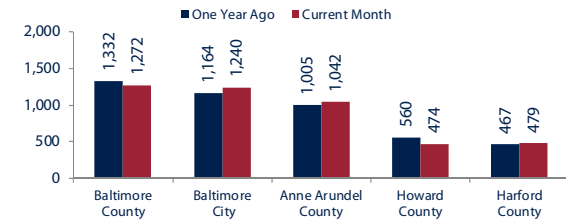
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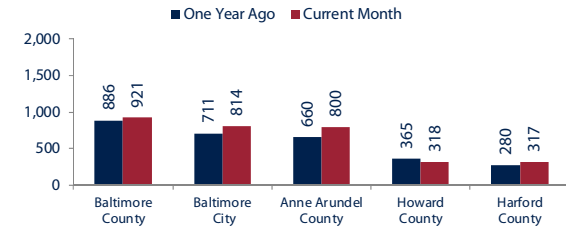
New Listings & New Contracts



New Listings Of Top Five Counties/Cities Based on Total Units Sold



New Contracts Of Top Five Counties/Cities Based on Total Units Sold



New Listings	
Current Month	One Year Ago
4,902	4,902
No Change Vs. Year Ago	

New Contracts	
Current Month	One Year Ago
3,457	3,147
Up 10% Vs. Year Ago	

Highlights

- Based on this month's amount of new listings and new contracts, the ratio of home supply (new listings) to current home demand (new contracts) was 1.4, a decrease of 9% from September 2016.

Supply/Demand Ratio Number of New Listings to New Contracts

