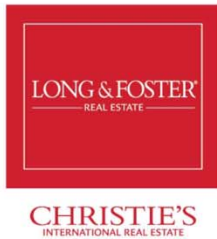


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Baltimore Metropolitan Area

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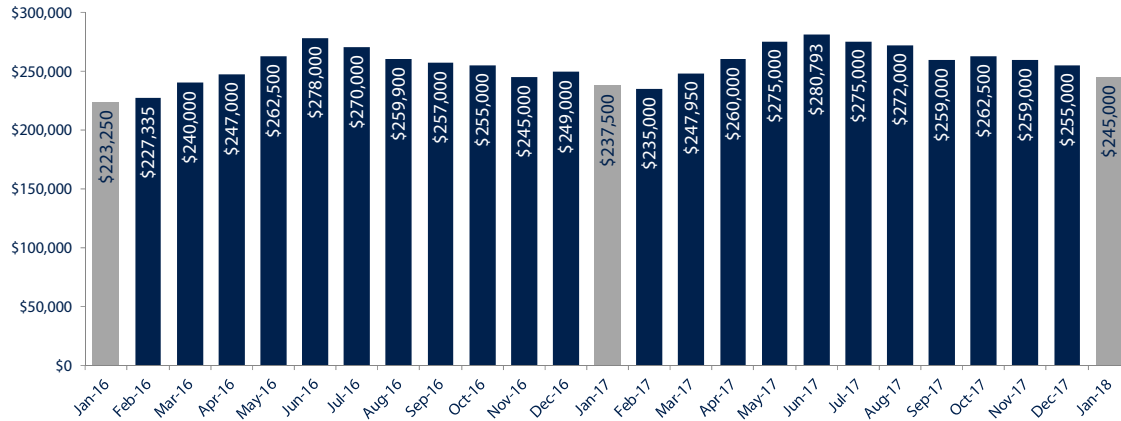
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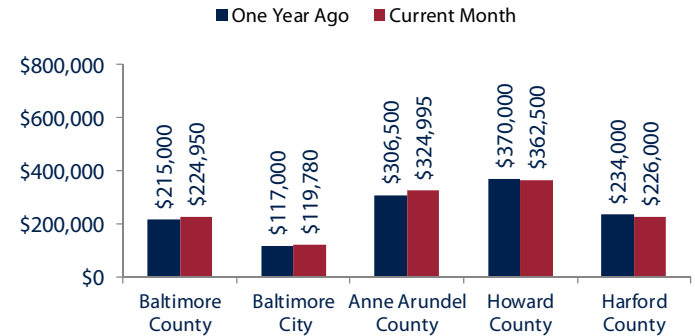
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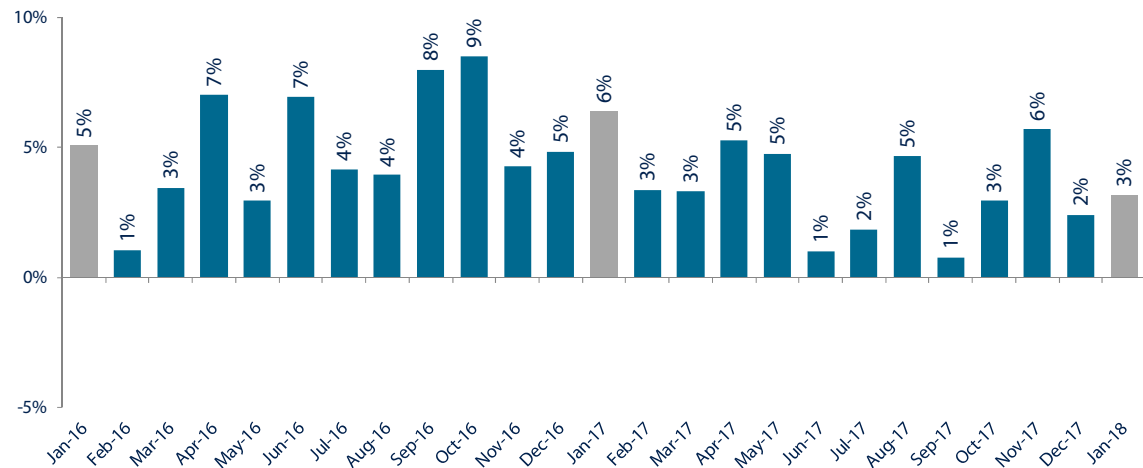
Median Sales Price



Median Sale Price
Of Top Five Counties/Cities Based on Total Units Sold



Median Sale Price
Percent Change Year/Year



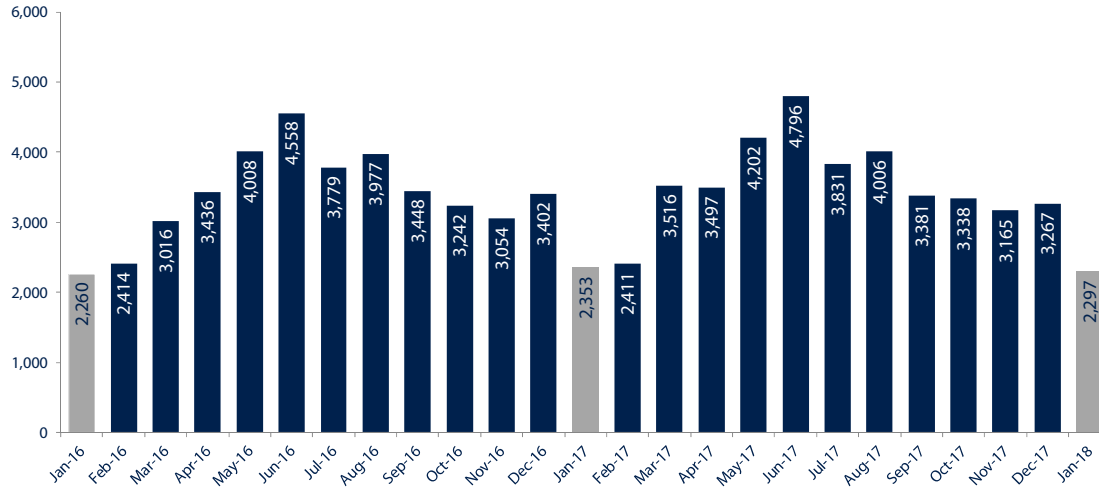
Highlights

- This January, the median sale price was \$245,000, an increase of 3% compared to last year.
- The current median sale price was 4% lower than in December.

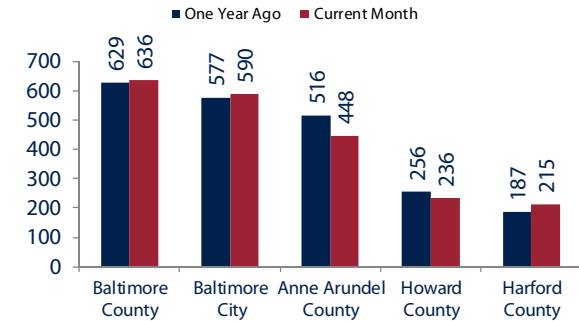
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Total Units Sold



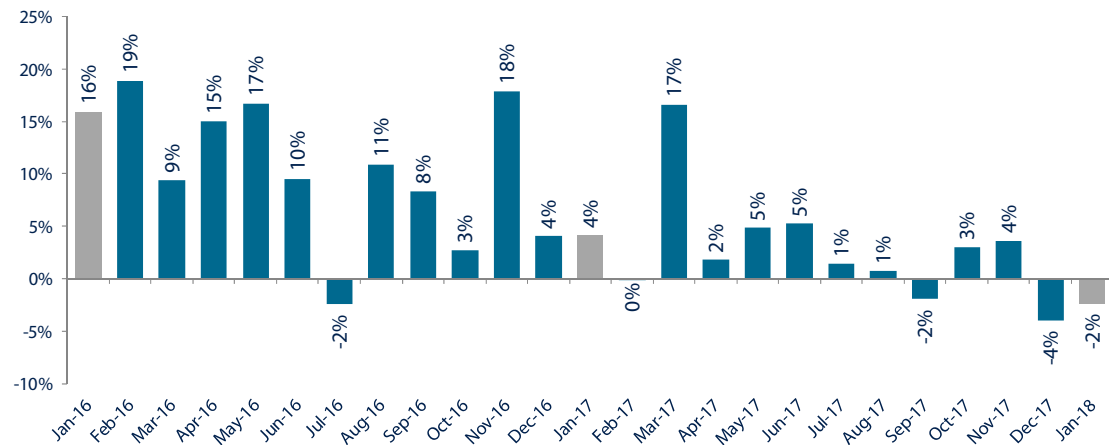
Total Units Sold
Of Top Five Counties/Cities Based on Total Units Sold



Highlights

- This month's total units sold was lower than at this time last year, a decrease of 2% versus January 2017.
- There was a decrease of 30% in total units sold in January compared to December.

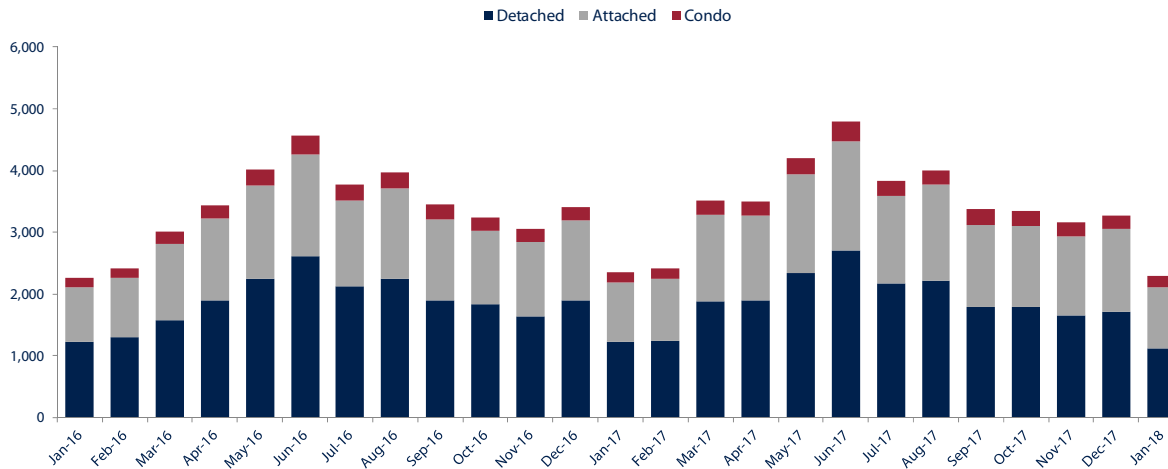
Total Units Sold
Percent Change Year/Year



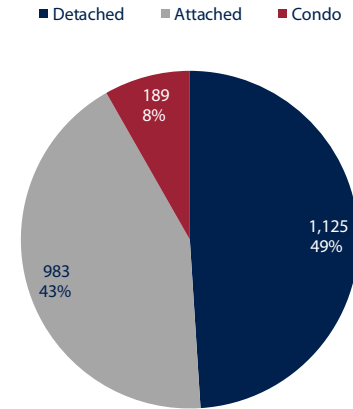
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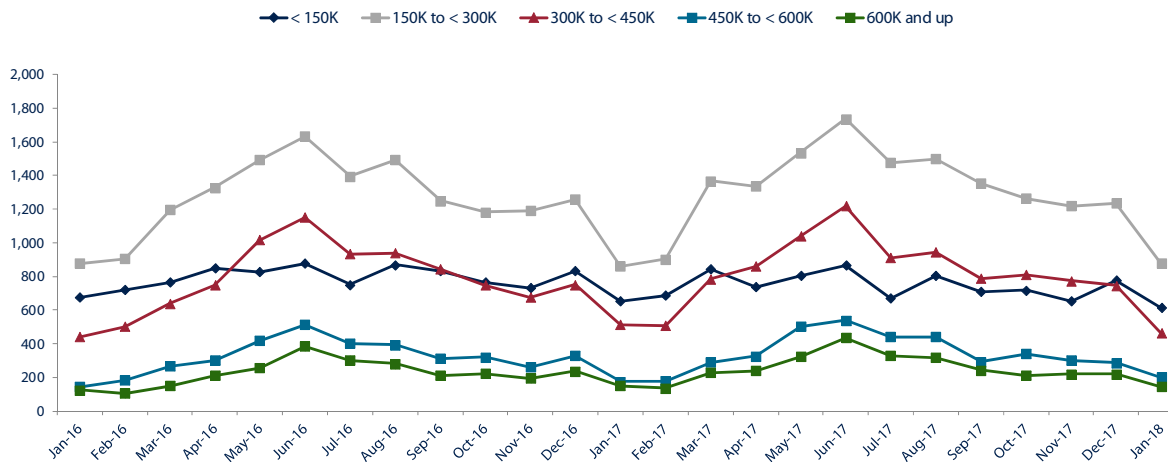
Total Units Sold by Type



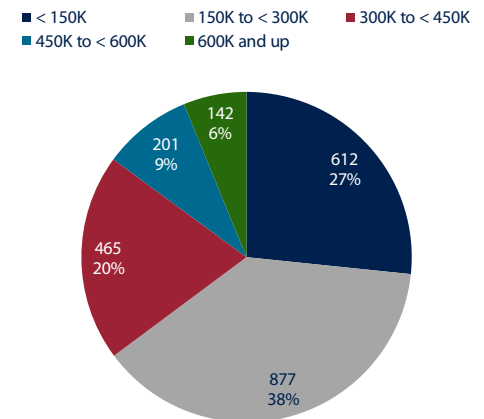
**Total Units Sold by Type
Current Month**



Total Units Sold by Price Range



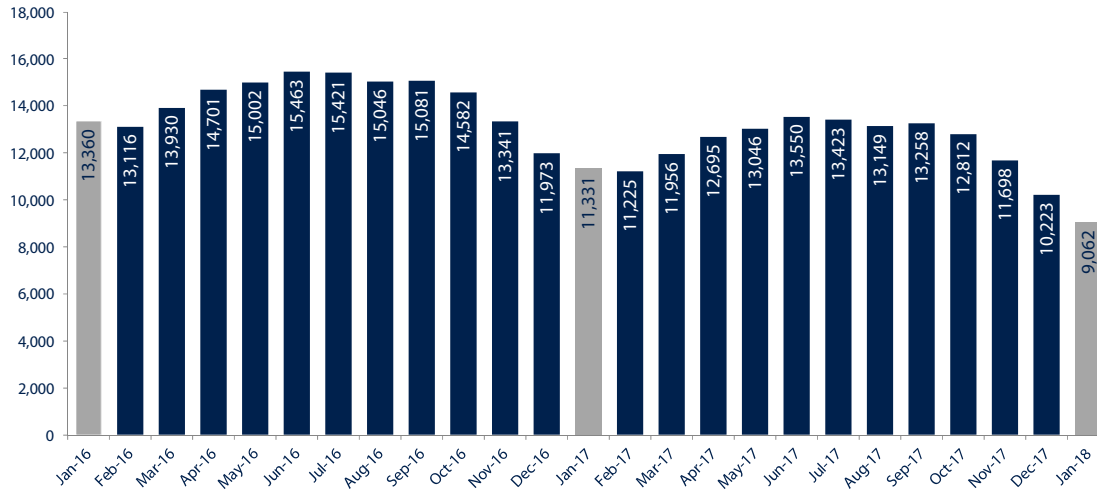
**Total Units Sold by Price Range
Current Month**



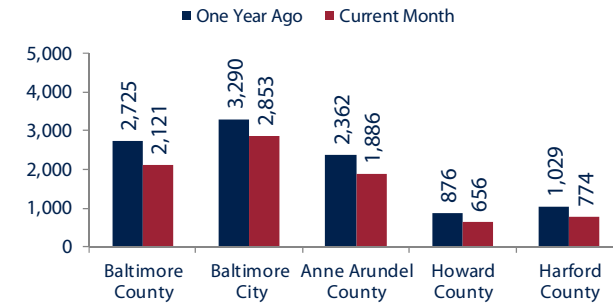
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Total Active Inventory



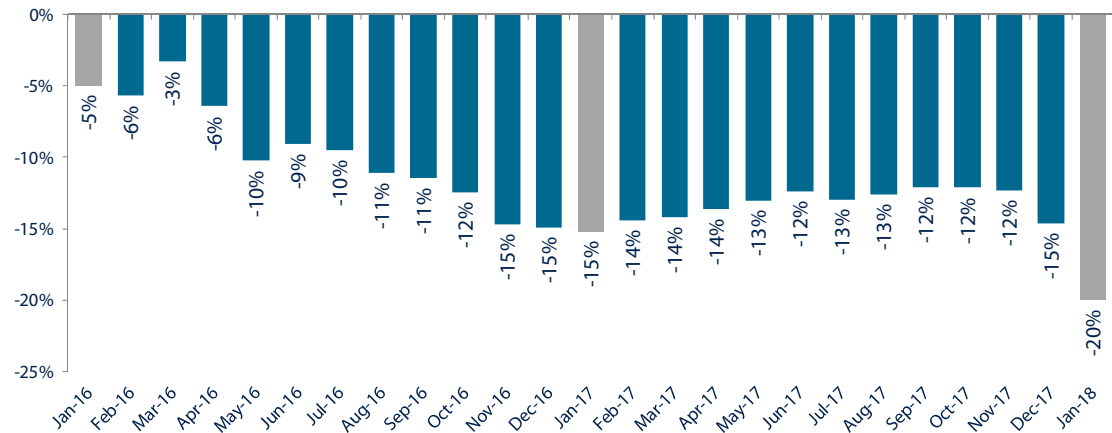
Total Active Inventory
Of Top Five Counties/Cities Based on Total Units Sold



Highlights

- January's total active inventory of 9,062 units was 11% lower than the previous month's supply of inventory.
- Versus last January, the total number of homes available was lower by 2,269 units or 20%.

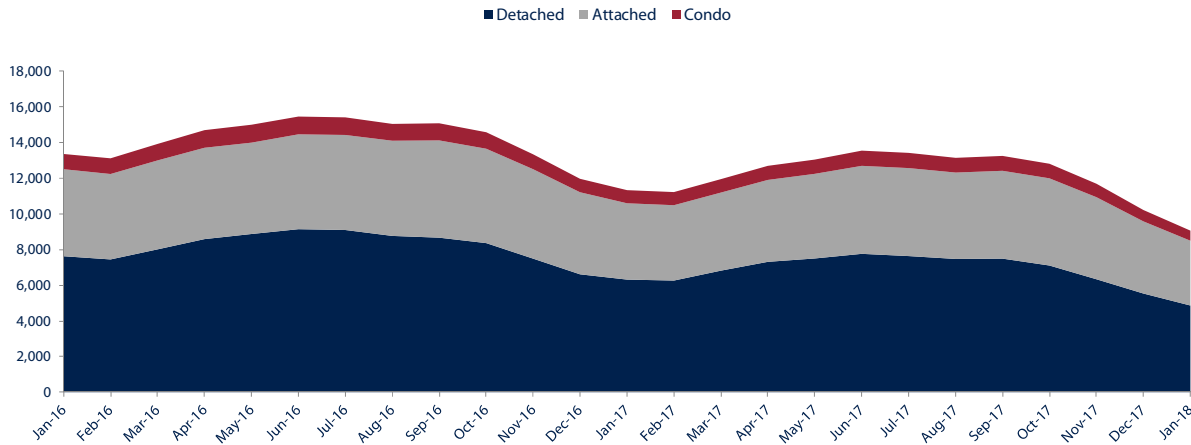
Total Active Inventory
Percent Change Year/Year



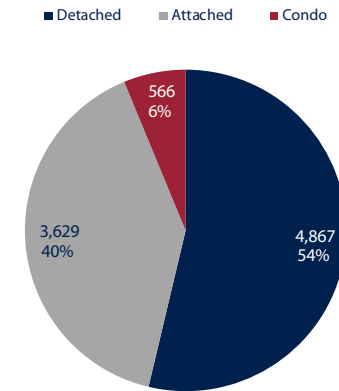
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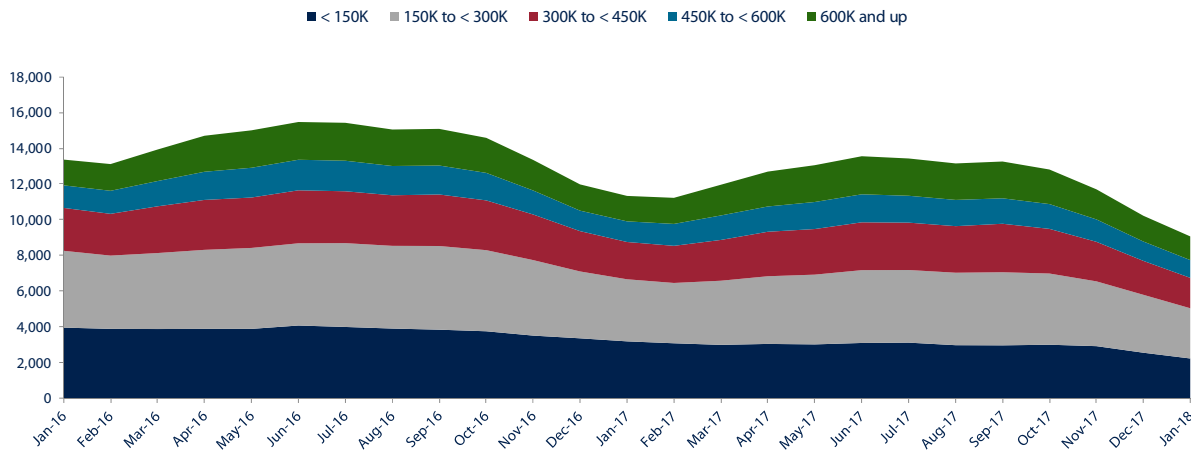
Total Active Inventory by Type



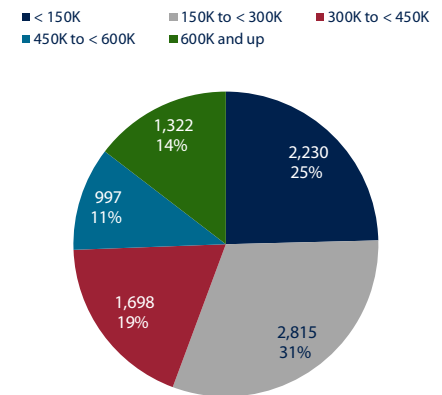
Total Active Inventory by Type Current Month



Total Active Inventory by Price Range



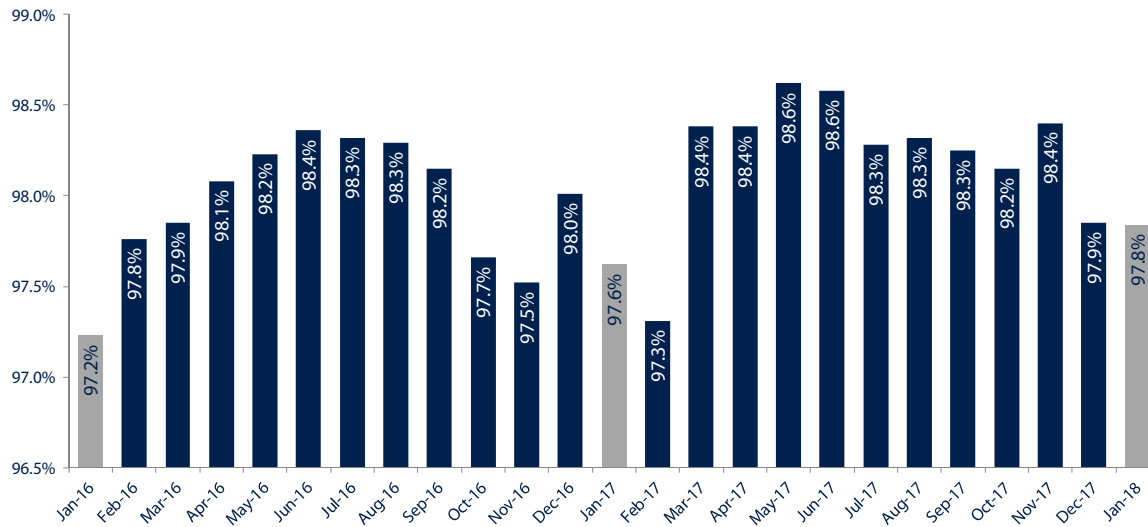
Total Active Inventory by Price Range Current Month



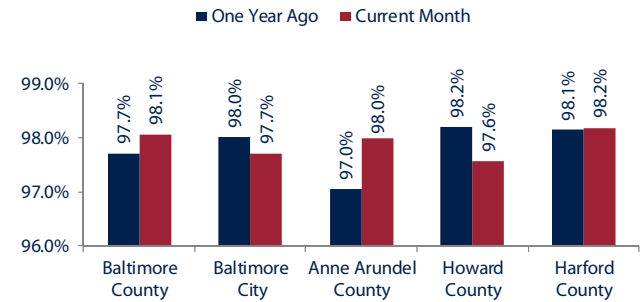
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Average Sale Price as a Percent of List Price



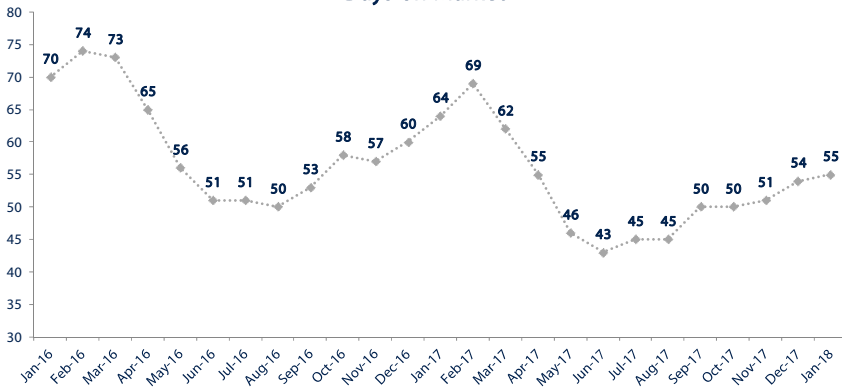
Sale Price as % of List Price
Of Top Five Counties/Cities Based on Total Units Sold



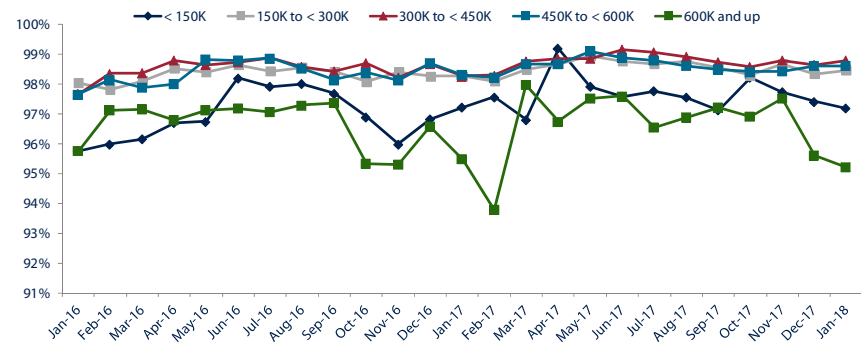
Days on Market	
Current Month	One Year Ago
55	64
Down -14% Vs. Year Ago	

Avg Sale Price as % of List Price	
Current Month	One Year Ago
97.8%	97.6%
Up 0.2% Vs. Year Ago	

Days on Market



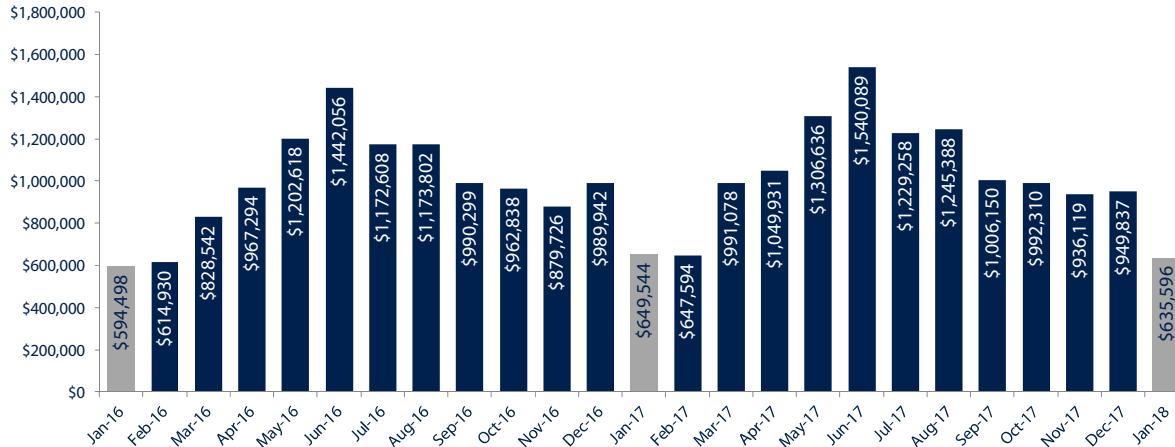
Average Sale Price as a Percent of List Price
by Price Range



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Baltimore Metropolitan Area - January 2018

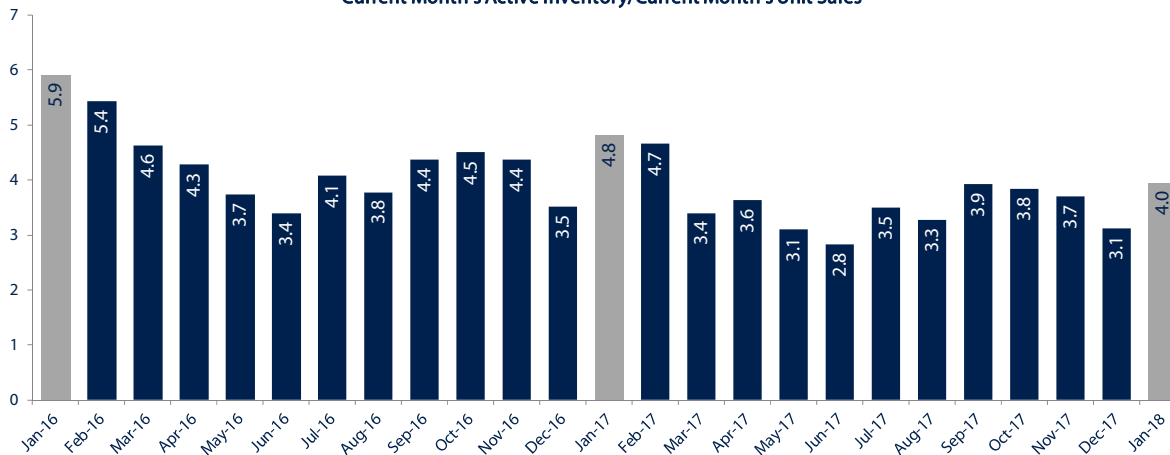
Total Dollar Volume Sold
In Thousands



Highlights

- Total volume sold this January was 2% less than the same month one year ago.
- In January, there was 4.0 months of supply available, compared to 4.8 in January 2017. That was a decrease of 18% versus a year ago.

Months of Supply
Current Month's Active Inventory/Current Month's Unit Sales



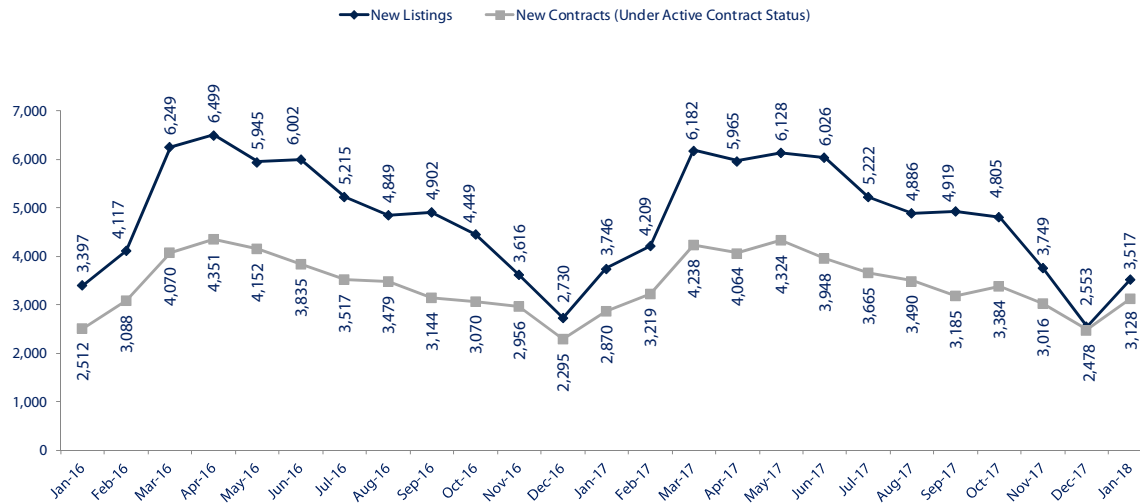
Total Dollar Volume Sold	
Current Month	One Year Ago
\$635,596,063	\$649,543,652
Down -2% Vs. Year Ago	

Months of Supply	
Current Month	One Year Ago
4.0	4.8
Down -18% Vs. Year Ago	

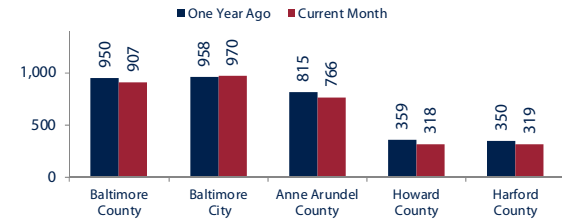
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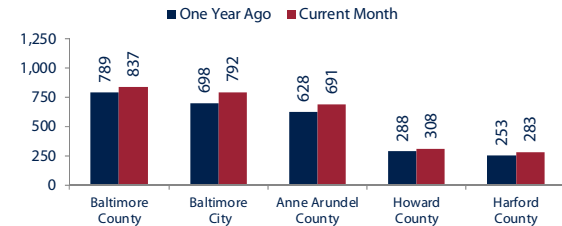
New Listings & New Contracts



New Listings Of Top Five Counties/Cities Based on Total Units Sold



New Contracts Of Top Five Counties/Cities Based on Total Units Sold



New Listings	
Current Month	One Year Ago
3,517	3,746
Down -6% Vs. Year Ago	

New Contracts	
Current Month	One Year Ago
3,128	2,870
Up 9% Vs. Year Ago	

Highlights

- Based on this month's amount of new listings and new contracts, the ratio of home supply (new listings) to current home demand (new contracts) was 1.1, a decrease of 14% from January 2017.

Supply/Demand Ratio Number of New Listings to New Contracts

